

QA during the Presentation of Financial Results for FY2013
and the MTP "Grow Beyond-2015" review

【Overall company】

Q1. Can you elaborate on the impacts of foreign exchange fluctuations?

A1. Foreign exchange fluctuations of 1 yen to the dollar will affect operating profit by 500 million yen. Yen depreciation brings negative impact on operating profit. Our trial calculation is based on the assumption that other currencies fluctuate against yen according to the fluctuation of the dollar. The extent of the impact of foreign exchange fluctuations includes all factors resulting from foreign exchange fluctuations, including sensitivity to foreign exchange rates of imports and exports and the translation adjustments of the consolidation of overseas subsidiaries, etc.

Q2. In FY2014 forecast, you factored in a loss of 35 billion yen in other income (expenses), etc. What loss do you anticipate?

A2. We project about 30 billion yen in what is classified as an extraordinary loss under J-GAAP. We set a certain quota to quickly carry out further structural improvements in Europe, disposals of facilities for fixed cost reductions, etc.

【Glass】

Q1. What is the outlook for your architectural glass business in Europe in FY2014?

A1. In Western and Central Europe, earnings will improve moderately thanks to restructuring measures, although demand will not recover fully. On the other hand, Eastern Europe are expected to continue the uncertain situation.

【Electronics】

Q1. What are the trends for prices and shipment volumes of LCD glass substrates on a quarter on quarter basis?

A1. In 4Q, shipment volumes stayed almost flat from 3Q. The price decline of LCD glass substrates was moderates same as 3Q.

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