

# Financial Results for the Three Months ended March 31, 2024

The AGC logo is displayed in a white rectangular box on the right side of the slide. It consists of the letters 'AGC' in a bold, blue, sans-serif font. A small red square is positioned between the 'A' and the 'G'.

**AGC Inc.**

May 8, 2024

Your Dreams, Our Challenge



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## Financial Results for 1Q FY2024 (YoY)

Net sales	498.7 bn JPY	(+9.5 bn JPY)
Operating profit	24.1 bn JPY	(-10.1 bn JPY)
Profit for the period attributable to owners of the parent	- 21.0 bn JPY	(-43.0 bn JPY)

- Net sales increased thanks to the positive effect of foreign exchange rates and increase in sales in Electronics, despite the decline in sales prices for Architectural Glass, Caustic soda and PVC.
- Operating profit decreased due to factors such as the above-mentioned lower sales prices, despite lower raw materials and fuel costs.
- Profit for the period attributable to owners of the parent decreased, partly due to the impact of other expenses incurred in connection with the transfer of the Russian business.

## Outlook for FY2024 (YoY)

Net sales	2,100.0 bn JPY	(+80.7 bn JPY)
Operating profit	150.0 bn JPY	(+21.2 bn JPY)

- No change is made from the forecast announced in February 2024.

# Financial Results for the Three Months ended March 31, 2024

# 1. Highlights of the Financial Results

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# Highlights of the Financial Results for 1Q FY2024

\* FOREX impact was +36.0 billion JPY, change in the scope of consolidation was ▲2.1 billion JPY

(100 million JPY)

	FY2023 1Q	FY2024 1Q	Change	Main factors in the change	
				(+) Increasing factors	(-) Decreasing factors
<b>Net sales</b>	4,892	<b>4,987</b>	+ 95*	(+) Yen depreciation (+) Increase in shipments of Electronic materials and LCD glass substrates	(-) Decline in sales prices of Architectural glass (-) Decline in sales prices of caustic soda and PVC
<b>Operating profit</b>	342	<b>241</b>	- 101	(+) Decline in raw materials and fuel prices	(-) Decline in sales prices mentioned above
<b>Profit before tax</b>	366	<b>- 63</b>	- 429	In addition to the above, (+) Foreign exchange gain	(-) Other expenses related to transfer of Architectural glass and Automotive glass business in Russia
<b>Profit for the period attributable to owners of the parent</b>	221	<b>- 210</b>	- 430		
<b>FOREX (Average)</b>	<b>1USD</b>	JPY 132.34	<b>JPY 148.61</b>		
	<b>1EUR</b>	JPY 142.10	<b>JPY 161.31</b>		
<b>Crude oil (Dubai, Average)</b>	<b>USD/BBL</b>	80.32	<b>81.29</b>		

# YoY Performance Comparison by Business Segment

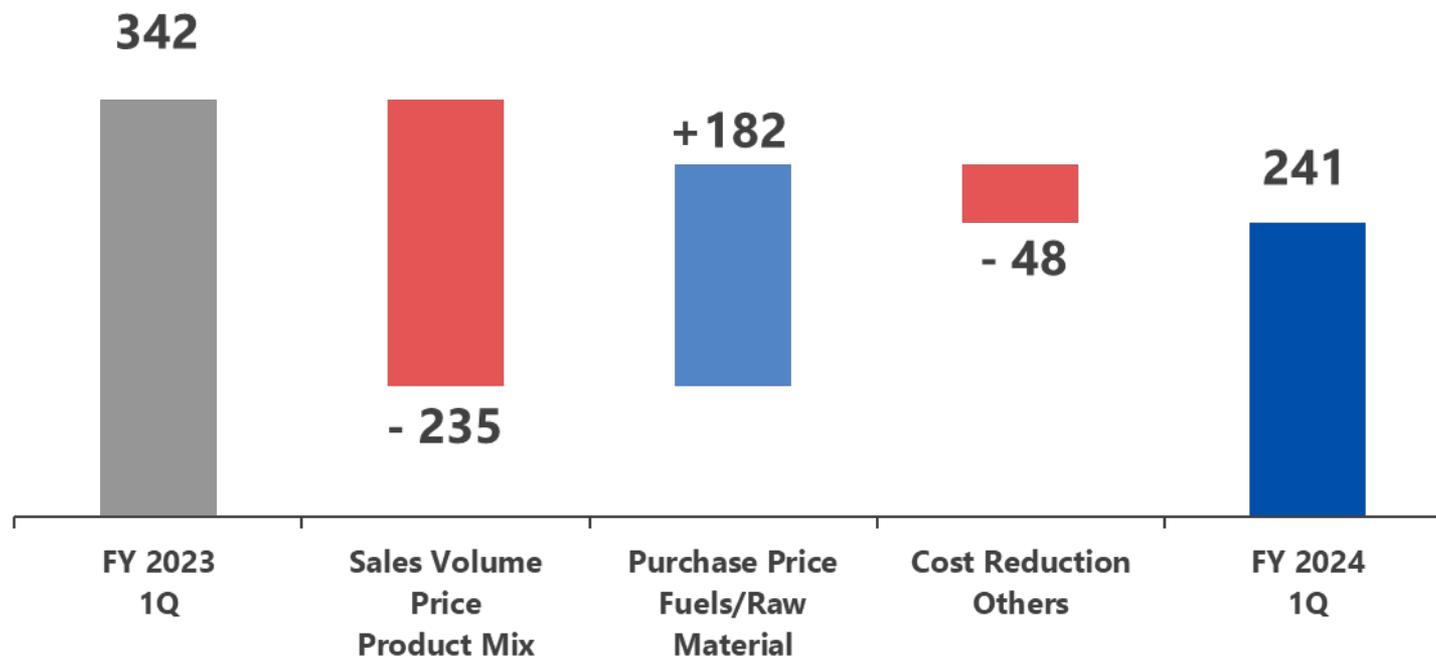
(100 million JPY)

	FY2023		FY2024		Change	
	1Q		1Q		(b)-(a)	
	(a)		(b)			
	Net sales	Operating profit	Net sales	Operating profit	Net sales	Operating profit
 Architectural Glass	1,205	93	<b>1,103</b>	<b>42</b>	- 103	- 51
 Automotive	1,184	48	<b>1,242</b>	<b>48</b>	+ 57	- 0
 Electronics	702	19	<b>825</b>	<b>72</b>	+ 123	+ 53
 Chemicals	1,410	172	<b>1,436</b>	<b>136</b>	+ 27	- 36
 Life Science	332	6	<b>325</b>	<b>-63</b>	- 7	- 69
 Ceramics/Other	199	6	<b>199</b>	<b>6</b>	- 0	- 0
Elimination	-141	-2	<b>-143</b>	<b>0</b>	- 2	+ 2
<b>Total</b>	4,892	342	<b>4,987</b>	<b>241</b>	+ 95	- 101

# Variance Analysis on OP (1Q.FY2024 vs. 1Q.FY2023)

**10.1 bn JPY down from last year**

(100 million JPY)



# Consolidated Statement of Financial Position

	(100 million JPY)		
	2023/12	2024/3	Change
Cash and cash equivalents	1,461	<b>1,230</b>	- 230
Inventories	4,541	<b>4,544</b>	+ 3
Property, plant and equipment, Goodwill and Intangible assets	16,312	<b>16,750</b>	+ 439
Other assets	7,017	<b>7,373</b>	+ 356
<b>Total assets</b>	29,330	<b>29,898</b>	+ 568
Interest-bearing debt	6,950	<b>6,614</b>	- 336
Other liabilities	5,836	<b>6,013</b>	+ 176
<b>Liabilities</b>	12,787	<b>12,627</b>	- 159
Total equity attributable to owners of the parent	14,471	<b>15,129</b>	+ 658
Non-controlling interests	2,073	<b>2,141</b>	+ 69
<b>Equity</b>	16,543	<b>17,271</b>	+ 727
<b>Total liabilities and equity</b>	29,330	<b>29,898</b>	+ 568
<b>D/E ratio</b>	0.42	<b>0.38</b>	

Foreign exchange  
fluctuation  
**+45.7 billion yen**

Foreign exchange  
fluctuation  
**+73.2 billion yen**

Foreign exchange  
fluctuation  
**+48.7 billion yen**

# Consolidated Statement of Cash Flow

(100 million JPY)

1Q	FY2023	FY2024
Profit before tax	366	-63
Depreciation and amortization	424	455
Increase(decrease) in working capital	-387	-103
Others	-102	386
<b>Cash flows from operating activities</b>	<b>301</b>	<b>676</b>
<b>Cash flows from investing activities</b>	<b>-471</b>	<b>-227</b>
<b>Free cash flow</b>	<b>-170</b>	<b>449</b>
Changes in interest-bearing debt	460	-473
Dividends paid	-233	-223
Others	-168	-4
<b>Cash flows from financing activities</b>	<b>58</b>	<b>-700</b>
<b>Effect of exchange rate changes on cash and cash equivalents etc.</b>	<b>35</b>	<b>21</b>
<b>Net increase(decrease) in cash and cash equivalents</b>	<b>-76</b>	<b>-230</b>

Effect of loss on sale of subsidiaries and associates not accompanying cash outflow

**+36.5 billion yen**

Cash inflow effect from sale of subsidiaries and associates

**+21.9 billion yen**

# CAPEX, Depreciation and R&D

1Q	FY2023	FY2024
<b>CAPEX</b>	487	<b>544</b>
Architectural Glass	56	<b>50</b>
Automotive	48	<b>53</b>
Electronics	107	<b>125</b>
Chemicals	204	<b>231</b>
Life Science	67	<b>76</b>
Ceramics/Other	4	<b>10</b>
Elimination	- 1	- 0

1Q	FY2023	FY2024
<b>Depreciation</b>	424	<b>455</b>
Architectural Glass	58	<b>61</b>
Automotive	77	<b>84</b>
Electronics	128	<b>130</b>
Chemicals	123	<b>131</b>
Life Science	34	<b>45</b>
Ceramics/Other	5	<b>5</b>
Elimination	- 0	- 0

(100 million JPY)

1Q	FY2023	FY2024
<b>R&amp;D</b>	136	<b>144</b>

## Main projects for CAPEX

- Capacity enhancement for Chlor-alkali in Southeast Asia (Chemicals)
- Capacity enhancement for Electronic materials (Electronics)
- Capacity enhancement for Biopharmaceuticals CDMO and Small Molecule Pharmaceuticals and Agrochemicals CDMO (Life Science)
- Capacity enhancement for Fluorochemical-related products (Chemicals)
- Repairment for Display glass furnace (Electronics)  
etc.

## 2. Business and Geographic Segments

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1Q	FY2023	FY2024	Change
<b>Net sales</b>	1,205	<b>1,103</b>	- 103*
Asia	373	<b>352</b>	- 21
Europe & Americas	831	<b>746</b>	- 85
(Inter-segment)	1	<b>5</b>	+ 3
<b>Operating profit</b>	93	<b>42</b>	- 51

\* FOREX impact: +10.4 billion yen,  
Change in the Scope of Consolidation: No impact

(100 million JPY)

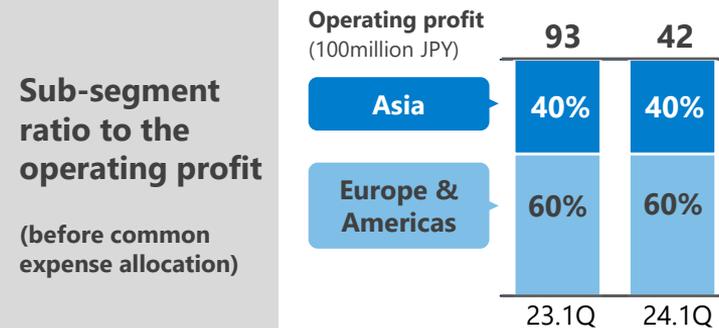
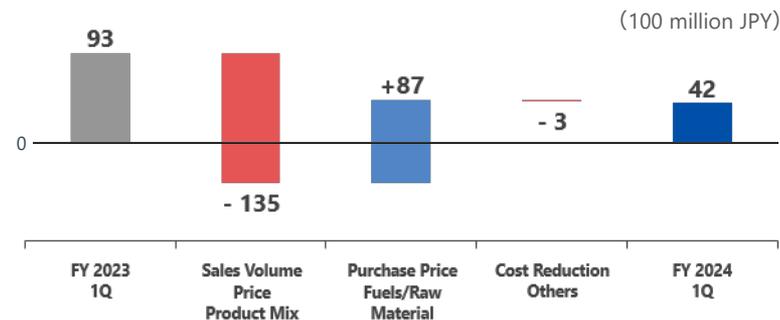
## Asia

- Net sales decreased due to lower shipments in all regions.

## Europe & Americas

- Net sales decreased due to lower sales prices in Europe, despite the positive effect of foreign exchange rates.

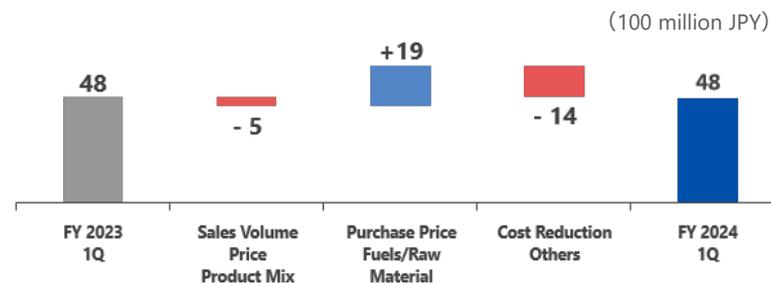
## Variance Analysis on OP



1Q	FY2023	FY2024	Change
<b>Net sales</b>	1,184	<b>1,242</b>	+ 57*
Automotive	1,183	<b>1,240</b>	+ 57
(Inter-segment)	1	<b>1</b>	+ 0
<b>Operating profit</b>	48	<b>48</b>	- 0

\* FOREX impact: +10.3 billion yen,  
Change in the Scope of Consolidation: No impact  
(100 million JPY)

## Variance Analysis on OP



## Automotive Glass

- The Group's shipments decreased as the automobile production decreased in Japan and Europe, etc.
- Net sales increased due to positive effect of foreign exchange rates and higher sales prices.

1Q	FY2023	FY2024	Change
<b>Net sales</b>	702	<b>825</b>	+ 123*
Display	358	<b>428</b>	+ 70
Electronic Materials	341	<b>394</b>	+ 54
(Inter-segment)	4	<b>3</b>	- 1
<b>Operating profit</b>	19	<b>72</b>	+ 53

\* FOREX impact: +2.8 billion yen,  
Change in the Scope of Consolidation: ▲1.6 billion yen  
(100 million JPY)



## Display

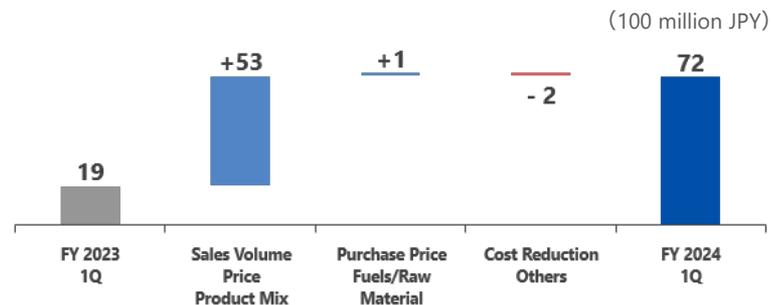
- Net sales increased due to increase in shipments and higher sales prices of LCD glass substrates.



## Electronic Materials

- Net sales increased due to higher shipments of semiconductor-related products such as EUV mask blanks, as well as the positive effect of foreign exchange rates.

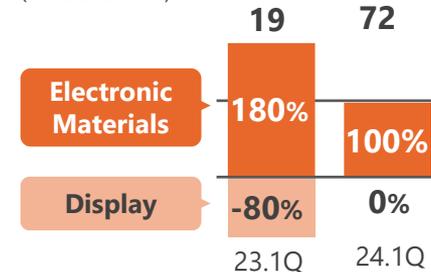
## Variance Analysis on OP



## Sub-segment ratio to the operating profit

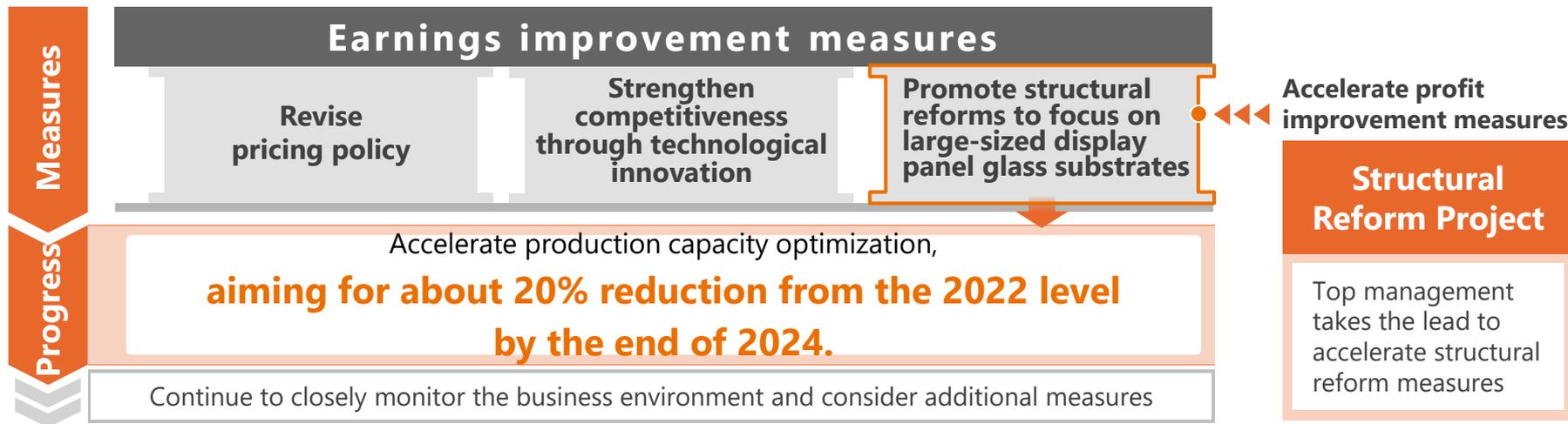
(before common expense allocation)

### Operating profit (100million JPY)



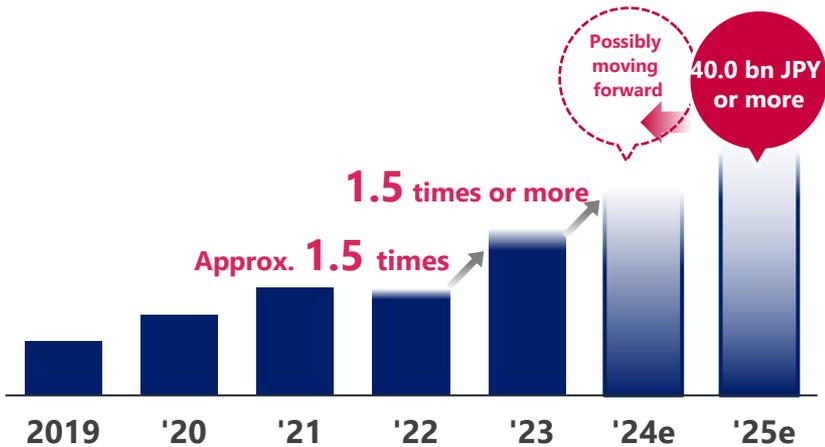
# Progress of the Display Business Structural Reform

- Earnings improvement measures will be implemented with greater speed under a project led by the CFO.
- Capacity optimization efforts since 2023 will be accelerated to reduce production by about 20%\* in two years.
- Business environment will be closely monitored to further consider additional measures.
- Aim to reach 10% ROCE in Display business during the current medium-term plan.



- AGC supplies to all four semiconductor device manufacturers using EUV lithography for mass production.
- Possibly able to reach one year in advance, the initial 2025 target of 40.0 bn JPY net sales.
- Developing EUV mask blanks for each cutting-edge generation together with semiconductor device manufacturers. (Co-research publication with TSMC made in 2023 on next-generation products \*)

## AGC Group's EUV Mask Blanks Net Sales



## Technological development

Developing next-generation products that can improve throughput and resolution of lithography systems for each semiconductor device generation and lithography system model

Device generation	Exposure system	AGC Development Status
Logic 7~2nm DRAM D1Z~D1C	Low NA (NA0.33)	Development Completed
Logic 1.4~0.7nm DRAM D1D~D0X	High NA (NA0.55)	Under Development
Logic <0.7nm	Hyper NA (NA>0.7)	Under Development

1Q	FY2023	FY2024	Change
<b>Net sales</b>	1,410	<b>1,436</b>	+ 27 *
Essential Chemicals	1,009	<b>1,005</b>	- 4
Performance Chemicals	391	<b>421</b>	+ 29
(Inter-segment)	9	<b>10</b>	+ 1
<b>Operating profit</b>	172	<b>136</b>	- 36

\* FOREX impact: +9.2 billion yen,  
Change in the Scope of Consolidation: No impact

(100 million JPY)



## Essential Chemicals

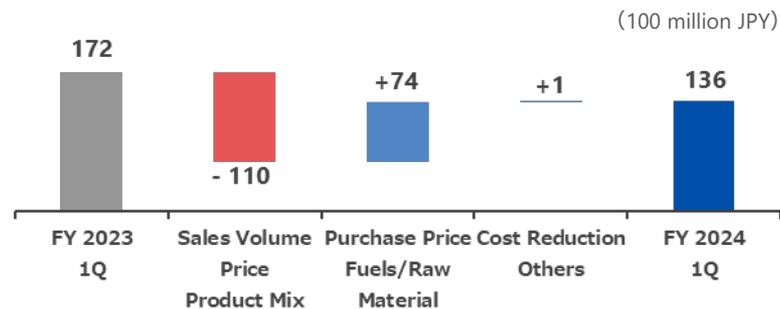
- Net sales remained flat due to lower sales prices of caustic soda and PVC, despite the positive effect of foreign exchange rates.



## Performance Chemicals

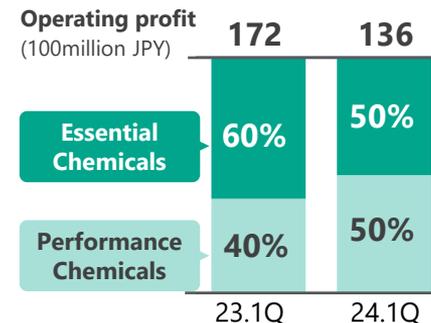
- Net sales increased due to the rise in sales prices and positive effect of foreign exchange rates.

## Variance Analysis on OP



## Sub-segment ratio to the operating profit

(before common expense allocation)

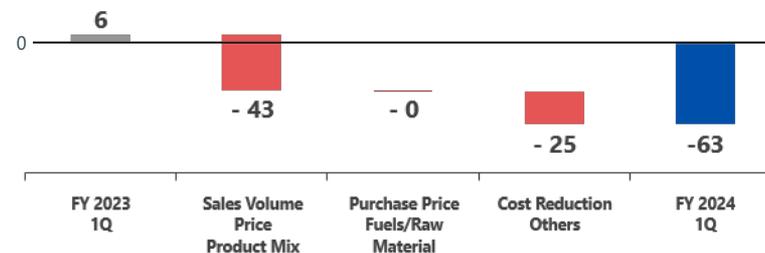


1Q	FY2023	FY2024	Change
<b>Net sales</b>	332	<b>325</b>	- 7*
Life Science	321	<b>309</b>	- 12
(Inter-segment)	11	<b>16</b>	+ 5
<b>Operating profit</b>	6	<b>-63</b>	- 69

\* FOREX impact: +2.9 billion yen,  
Change in the Scope of Consolidation: No impact  
(100 million JPY)

## Variance Analysis on OP

(100 million JPY)

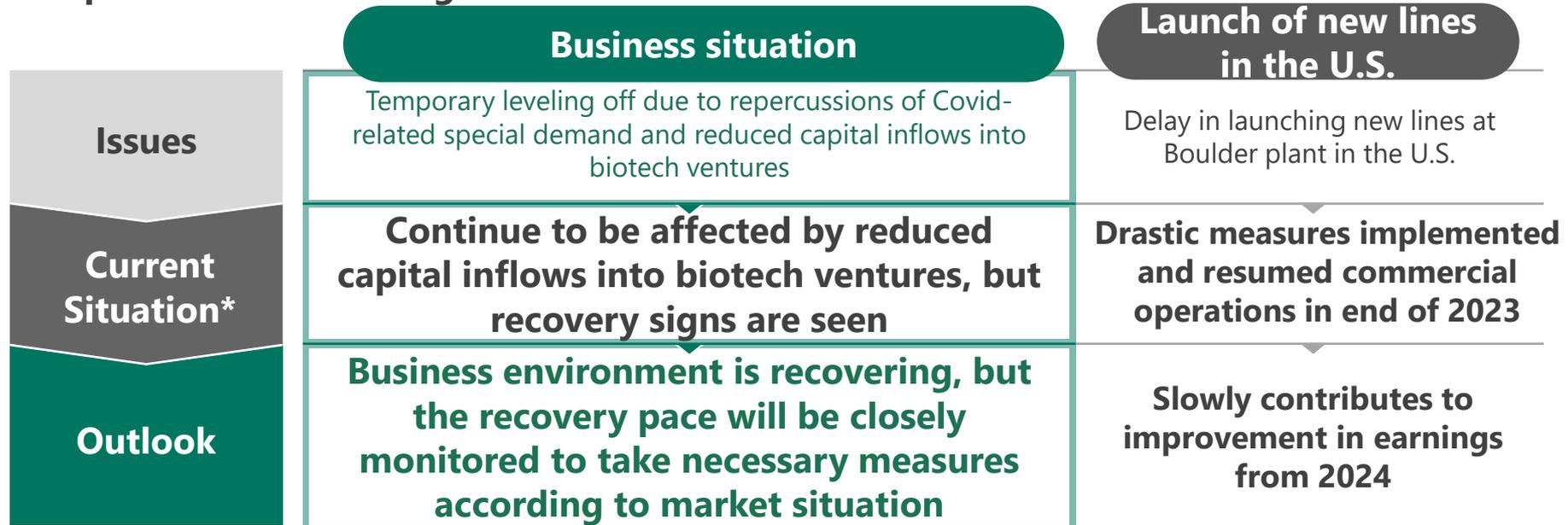


## Life Science

- Net sales decreased due to the disappearance of Covid-related special demand, reduced capital inflows into biotech ventures, as well as the negative effect of inventory adjustments in the agrochemicals market.
- Upfront costs incurred associated with capacity expansion in the Biopharmaceutical CDMO business.

# Current Situation and Outlook of Biopharmaceuticals CDMO

- The impact of the reduced capital inflows into biotech ventures continues. Although the business environment is recovering, **its recovery pace requires close monitoring. The situation going forward will be assessed and necessary measures will be taken.**
- New lines in the U.S. has **resumed commercial operations and is expected to contribute to improvement in earnings from 2024.**

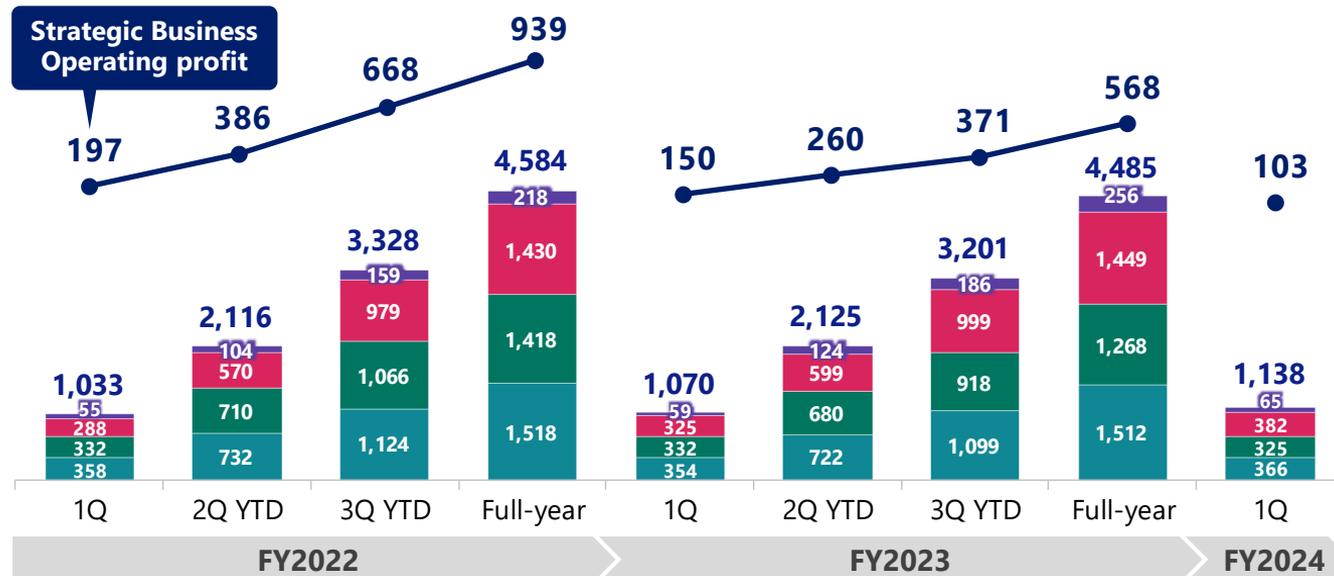


# Profit contribution of Strategic Businesses

- Sales of semiconductor-related products in Electronics and Performance chemicals were strong, but profits declined YoY due to deteriorating earnings from Biopharmaceutical CDMO.

## Sales of Strategic business

(100 million yen)



### Main products & businesses

#### Mobility

- Cover glass for in-vehicle displays
- High value-added products for CASE

#### Electronics

- Semiconductor-related materials
- Optoelectronic materials
- Next-generation high-speed communication materials

#### Life Science

- CDMO for synthetic pharmaceuticals and agrochemicals
- CDMO for biopharmaceuticals

#### Performance Chemicals

- High performance fluorine products for various industries

# YoY Performance Comparison by Geographic Segment

(100 million JPY)

1Q	FY2023	FY2024	Change
<b>Net sales</b>	4,892	<b>4,987</b>	<b>+ 95</b>
Japan &Asia	2,998	<b>3,046</b>	<b>+ 48</b>
Americas	530	<b>631</b>	<b>+ 102</b>
Europe	1,364	<b>1,310</b>	<b>- 55</b>
<b>Operating profit</b>	342	<b>241</b>	<b>- 101</b>
Japan &Asia	326	<b>354</b>	<b>+ 28</b>
Americas	0	<b>-31</b>	<b>- 31</b>
Europe	128	<b>42</b>	<b>- 86</b>
Cross-regional common expenses	-112	<b>-124</b>	<b>- 11</b>

FOREX impact :

**+36.0 bn JPY**

Change in the scope of consolidation :

**-2.1 bn JPY**

# Outlook for FY2024

- No change from the forecast announced in February 2024

(100 million JPY)

		FY2023	FY2024e
<b>Net sales</b>		20,193	<b>21,000</b>
	(First half)	9,853	10,000
<b>Operating profit</b>		1,288	<b>1,500</b>
	(First half)	643	600
<b>Profit before tax</b>		1,228	<b>1,050</b>
<b>Profit for the year attributable to owners of the parent</b>		658	<b>530</b>
<b>Dividend (JPY/share)</b>		210	<b>210</b>
<b>Operating profit margin</b>		6.4%	7.1%
<b>ROE</b>		4.6%	3.7%*
<b>FOREX (Average)</b>	<b>1 USD</b>	JPY 140.6	JPY 140.0
	<b>1 EUR</b>	JPY 152.0	JPY 160.0
<b>Crude oil (Dubai, Average)</b>	<b>USD/BBL</b>	82.1	85.0
<b>Ethylene (CFR SEA)</b>	<b>USD/MT</b>	889	980

\* ROE of FY2024e is calculated using the figures of Total equity attributable to owners of the parent as of Dec 31, 2023

# Outlook breakdown by Segment (Net sales and Operating profit)

(100 million JPY)

	FY2023 (a)		FY2024e (b)		Change (b)-(a)	
	Net sales	Operating profit	Net sales	Operating profit	Net sales	Operating profit
 Architectural Glass	4,763	328	<b>4,600</b>	<b>300</b>	- 163	- 28
 Automotive	4,997	218	<b>5,100</b>	<b>230</b>	+ 103	+ 12
 Electronics	3,132	184	<b>3,300</b>	<b>330</b>	+ 168	+ 146
 Chemicals	5,741	648	<b>6,200</b>	<b>600</b>	+ 459	- 48
 Life Science	1,268	- 124	<b>1,400</b>	<b>30</b>	+ 132	+ 154
 Ceramics/Other	834	33	<b>800</b>	<b>10</b>	- 34	- 23
Elimination	- 542	1	<b>- 400</b>	<b>0</b>	+ 142	- 1
<b>Total</b>	20,193	1,288	<b>21,000</b>	<b>1,500</b>	+ 807	+ 212

## Outlook for FY2024



### Architectural Glass

#### Asia

- In Japan and Asia regions, the Group's shipments are expected to be robust due to increased demand for highly insulating and thermal glass.

#### Europe & Americas

- Although economic slowdown and transfer of the Russian business will have a negative impact, demand for replacement with highly insulating glass for energy reduction is expected to support the Group's shipments.



### Automotive

- Automobile production and the Group's shipments are expected to be flat year on year. Effects of pricing policy and structural reformation efforts will appear.



### Electronics

#### Display

- Profitability of LCD glass substrates will improve due to the earnings improvement measures as well as a recovery in demand.
- Shipments of specialty glass for display will increase due to recovery in the smartphone market and increased orders from major customers.

#### Electronic Materials

- Shipments of semiconductor-related products such as EUV mask blanks will increase.
- Shipments of optoelectronic materials will be strong due to the recovery of the smartphone market.

## Outlook for FY2024



### Chemicals

#### Essential Chemicals

- Demand in Southeast Asia will remain strong, but there are concerns that market recovery will take time due to the sluggish Chinese economy.

#### Performance Chemicals

- Shipment will increase due to higher demand for Fluorochemical-related products for semiconductors and transportation application.



### Life Science

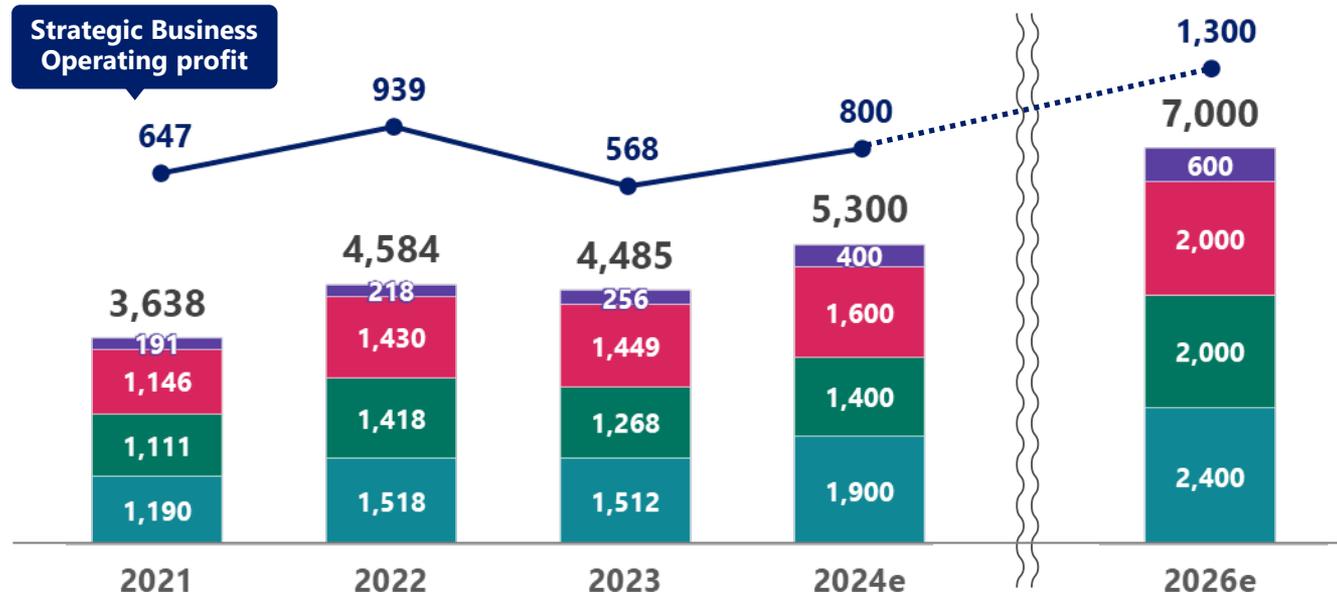
- Contract sales of synthetic pharmaceuticals and agrochemicals CDMO are expected to remain flat year on year.
- As for the biopharmaceuticals CDMO, while the delayed start of the new lines in the U.S. resumed commercial operation, the recovery speed of capital inflow to biotech ventures need to be carefully monitored.

# Outlook of Strategic businesses

- No change from the forecast announced in February 2024 while special attention needs to be paid to the recovery speed of the Biopharmaceuticals CDMO business.

## Sales of Strategic business

(100 million yen)



### Main products & businesses

#### Mobility

- Cover glass for in-vehicle displays
- High value-added products for CASE

#### Electronics

- Semiconductor-related materials
- Optoelectronic materials
- Next-generation high-speed communication materials

#### Life Science

- CDMO for synthetic pharmaceuticals and agrochemicals
- CDMO for biopharmaceuticals

#### Performance Chemicals

- High performance fluorine products for various industries

# Outlook of CAPEX, Depreciation and R&D

Full year	FY2023	FY2024e
<b>CAPEX</b>	2,317	<b>2,500</b>
Architectural Glass	247	<b>350</b>
Automotive	263	<b>200</b>
Electronics	514	<b>400</b>
Chemicals	877	<b>1,160</b>
Life Science	399	<b>370</b>
Ceramics/Other	18	<b>20</b>
Elimination	- 1	<b>0</b>

Full year	FY2023	FY2024e
<b>Depreciation</b>	1,753	<b>1,850</b>
Architectural Glass	244	<b>250</b>
Automotive	319	<b>340</b>
Electronics	532	<b>550</b>
Chemicals	501	<b>530</b>
Life Science	139	<b>170</b>
Ceramics/Other	21	<b>10</b>
Elimination	- 2	<b>0</b>

(100 million JPY)

Full year	FY2023	FY2024e
<b>R&amp;D</b>	573	<b>600</b>

## Main projects for CAPEX

- Capacity enhancement for chlor-alkali in Southeast Asia (Chemicals)
- Capacity enhancement for fluorochemical-related products (Chemicals)
- Capacity enhancement for Biopharmaceuticals CDMO (Life Science)
- Capacity enhancement for electronic materials (Electronics) etc.

# Appendix

# ROCE & EBITDA by Segment

(100 million yen)

	Operating profit		EBITDA*		ROCE		Operating assets	
	2022	2023	2022	2023	2022	2023	2022	2023
 <b>Architectural Glass</b>	327	328	566	572	10.9%	10.6%	3,000	3,100
 <b>Automotive</b>	- 98	218	227	537	- 3.0%	6.4%	3,300	3,400
 <b>Electronics</b>	147	184	830	715	2.6%	3.1%	5,650	6,000
 <b>Chemicals</b>	1,261	648	1,736	1,148	23.3%	10.4%	5,400	6,200
 <b>Life Science</b>	169	- 124	284	15	6.7%	- 4.3%	2,500	2,900
 <b>Ceramics/Others</b>	37	33	56	55	18.4%	16.7%	200	200
<b>Elimination</b>	- 3	1	- 4	0	—	—	—	—
<b>Total</b>	<b>1,839</b>	<b>1,288</b>	<b>3,696</b>	<b>3,041</b>	<b>9.2%</b>	<b>5.9%</b>	<b>20,050</b>	<b>21,800</b>

## Impact on Operating Profit



### Exchange rate

**600 million yen\*** gain  
if yen depreciated by 1%

\*Impact when all currencies fluctuate at the same proportion against JPY



### Crude oil

**280 million yen\*** loss  
if increased by 1 dollar  
per barrel

\*excluding impact of oil hedging



### Chemicals market

**1 Caustic soda**

**\$1 million** gain if the  
International market risen by \$1

**2 PVC spread**

**\$1.2 million gain\*** if  
increased by \$1

\*PVC spread: PVC market – (ethylene market × 0.5)

# Variance Analysis on OP(1Q.FY2024 vs. 4Q.FY2023)

## 9.1 bn JPY down from last quarter

(100 million JPY)



# YoY Performance Comparison by Geographic Segment

(100 million JPY)

		Japan& Asia	Americas	Europe	Inter-segment	Total
 <b>Architectural Glass</b>	<b>1 Q .FY2024</b>	<b>352</b>	<b>68</b>	<b>678</b>	<b>5</b>	<b>1,103</b>
	1 Q .FY2023	373	72	758	1	1,205
 <b>Automotive</b>	<b>1 Q .FY2024</b>	<b>582</b>	<b>280</b>	<b>377</b>	<b>1</b>	<b>1,242</b>
	1 Q .FY2023	602	224	358	1	1,184
 <b>Electronics</b>	<b>1 Q .FY2024</b>	<b>696</b>	<b>124</b>	<b>2</b>	<b>3</b>	<b>825</b>
	1 Q .FY2023	617	78	4	4	702
 <b>Chemicals</b>	<b>1 Q .FY2024</b>	<b>1,269</b>	<b>81</b>	<b>75</b>	<b>10</b>	<b>1,436</b>
	1 Q .FY2023	1,243	84	74	9	1,410
 <b>Life Science</b>	<b>1 Q .FY2024</b>	<b>57</b>	<b>78</b>	<b>175</b>	<b>16</b>	<b>325</b>
	1 Q .FY2023	79	72	170	11	332
 <b>Ceramics/Other</b>	<b>1 Q .FY2024</b>	<b>89</b>	<b>-</b>	<b>2</b>	<b>108</b>	<b>199</b>
	1 Q .FY2023	85	-	-	115	199
<b>Elimination</b>	<b>1 Q .FY2024</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-143</b>	<b>-143</b>
	1 Q .FY2023	-	-	-	-141	-141
<b>Total Net Sales</b>	<b>1 Q .FY2024</b>	<b>3,046</b>	<b>631</b>	<b>1,310</b>	<b>-</b>	<b>4,987</b>
	1 Q .FY2023	2,998	530	1,364	-	4,892

# Business Performance (1)

(100 million JPY)

<b>Architectural Glass</b>	1Q.23	2Q.23	3Q.23	4Q.23	1Q.24
<b>Net Sales</b>	<b>1,205</b>	<b>1,192</b>	<b>1,150</b>	<b>1,216</b>	<b>1,103</b>
Asia	373	386	401	424	352
Europe & Americas	831	802	745	785	746
(Inter Segment)	1	5	4	7	5
<b>Operating profit</b>	<b>93</b>	<b>93</b>	<b>83</b>	<b>59</b>	<b>42</b>
<b>Automotive</b>	1Q.23	2Q.23	3Q.23	4Q.23	1Q.24
<b>Net Sales</b>	<b>1,184</b>	<b>1,223</b>	<b>1,255</b>	<b>1,335</b>	<b>1,242</b>
Automotive	1,183	1,221	1,255	1,335	1,240
(Inter Segment)	1	1	1	0	1
<b>Operating profit</b>	<b>48</b>	<b>54</b>	<b>59</b>	<b>56</b>	<b>48</b>
<b>Electronics</b>	1Q.23	2Q.23	3Q.23	4Q.23	1Q.24
<b>Net Sales</b>	<b>702</b>	<b>717</b>	<b>835</b>	<b>878</b>	<b>825</b>
Display	358	425	418	406	428
Electronic Materials	341	290	414	468	394
(Inter Segment)	4	2	3	4	3
<b>Operating profit</b>	<b>19</b>	<b>11</b>	<b>69</b>	<b>85</b>	<b>72</b>

# Business Performance (2)

(100 million JPY)

<b>Chemicals</b>	1Q.23	2Q.23	3Q.23	4Q.23	1Q.24
<b>Net Sales</b>	<b>1,410</b>	<b>1,418</b>	<b>1,428</b>	<b>1,486</b>	<b>1,436</b>
Essential Chemicals	1,009	999	1,002	1,018	1,005
Performance Chemicals	391	407	414	457	421
(Inter Segment)	9	13	12	11	10
<b>Operating profit</b>	<b>172</b>	<b>137</b>	<b>170</b>	<b>169</b>	<b>136</b>
<b>Life Science</b>	1Q.23	2Q.23	3Q.23	4Q.23	1Q.24
<b>Net Sales</b>	<b>332</b>	<b>348</b>	<b>238</b>	<b>350</b>	<b>325</b>
Life Science	321	346	235	337	309
(Inter Segment)	11	2	3	13	16
<b>Operating profit</b>	<b>6</b>	<b>-1</b>	<b>-83</b>	<b>-46</b>	<b>-63</b>

## Trend of shipment and price

				2023				2024
				1Q	2Q	3Q	4Q	1Q
<b>YoY comparision</b>								
<b>Glass</b>	<b>Architectural (AGC)</b>	Japan & Asia	shipment	-high single-digit	-10%	-low single-digit	+mid single-digit	-mid 10% range
			price	+high 20% range	+low 30% range	+high 20% range	+mid 20% range	+mid single-digit
		Europe	shipment	-mid 10% range	-mid 10% range	-low single-digit	-mid single-digit	flat
			price	+high 20% range	-low 10% range	-low 40% range	-40%	-mid 30% range
	<b>Automobile production*1</b>	Japan	volume	+13%	+27%	+13%	+12%	-12%
		North America	volume	+10%	+15%	+8%	+6%	+0%
Europe & Russia		volume	+18%	+17%	+8%	+8%	-4%	
<b>Electronics</b>	<b>Display panel demand*2</b>	Global	area	-15%	+4%	+11%	-5%	+2%

\*1 Source : S&P global data as of April 5, 2024.

\*2 Source : Omdia-Display Long-Term Demand Forecast Tracker – 4Q23 Pivot

Results are not an endorsement of AGC Inc. Any reliance on these results is at the third-party's own risk.

		IFRS				
		19/12	20/12	21/12	22/12	23/12
<b>Net sales</b>	Million JPY	1,518,039	1,412,306	1,697,383	2,035,874	2,019,254
<b>Operating profit</b>	Million JPY	101,624	75,780	206,168	183,942	128,779
<b>OP margin</b>	%	6.7	5.4	12.1	9.0	6.4
<b>Profit for the year attributable to owners of the parent</b>	Million JPY	44,434	32,715	123,840	-3,152	65,798
<b>Return on equity (ROE) <sup>*1</sup></b>	%	3.9	2.9	10.2	-0.2	4.6
<b>Return on assets (ROA) <sup>*2</sup></b>	%	4.4	3.1	7.9	6.7	4.5
<b>Equity ratio</b>	%	50	44	49	49	49
<b>D/E (Interest-bearing debts ÷ Net assets)</b>	times	0.47	0.63	0.41	0.41	0.42
<b>CF from Operating Activities/Interest-bearing debt</b>	times	0.32	0.29	0.54	0.33	0.31
<b>Earnings per share(EPS)</b>	JPY	200.85	147.84	559.11	-14.22	304.73
<b>Cash dividends per share</b>	JPY	120	120	210	210	210
<b>EBITDA <sup>*3</sup></b>	Million JPY	231,857	208,459	383,226	253,209	315,965
<b>Exchange rates (average)</b>	JPY/USD	109.05	106.82	109.80	131.43	140.56
	JPY/EUR	122.07	121.81	129.89	138.04	152.00

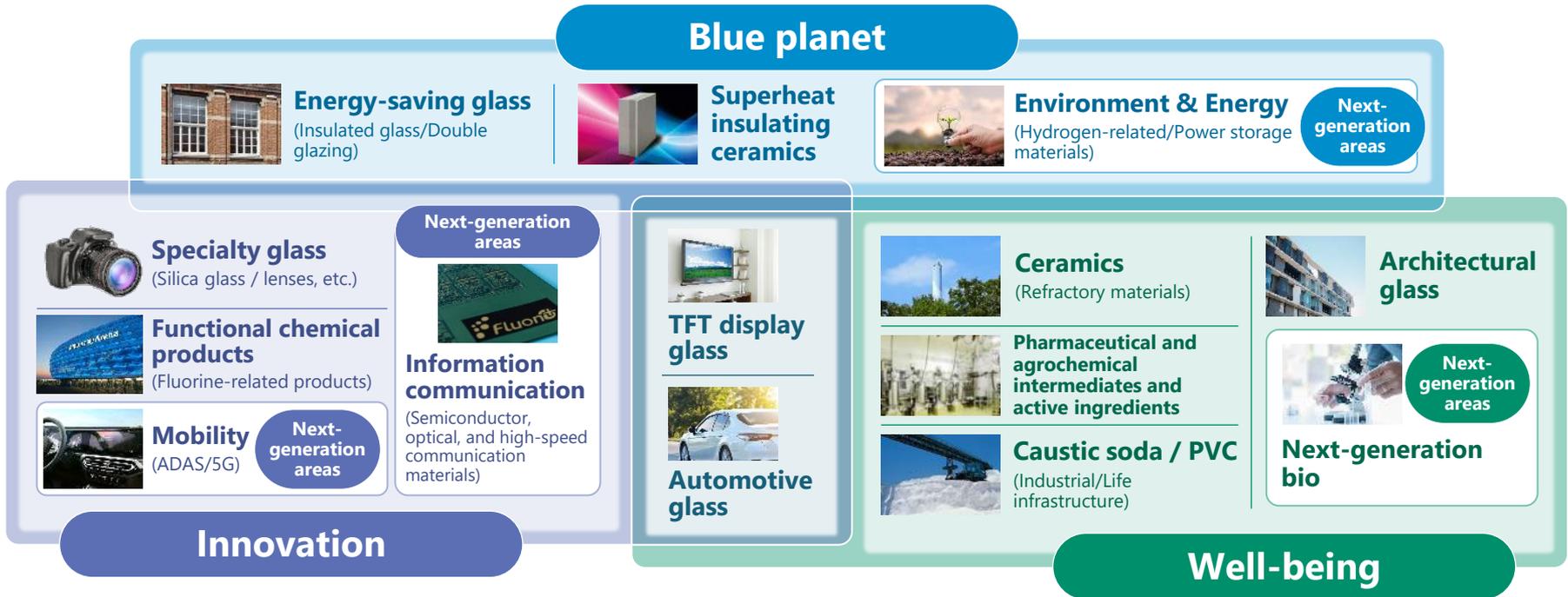
\*1 Profit for the year attributable to owners of the parent/Total equity attributable to owners of the parent(average) \*2 Operating profit/Total assets(average)

\*3 EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization) = Profit before taxes + Depreciation + Interest expenses

For other financial indicators, please see here. [https://www.agc.com/ir/pdf/data\\_all.pdf](https://www.agc.com/ir/pdf/data_all.pdf)

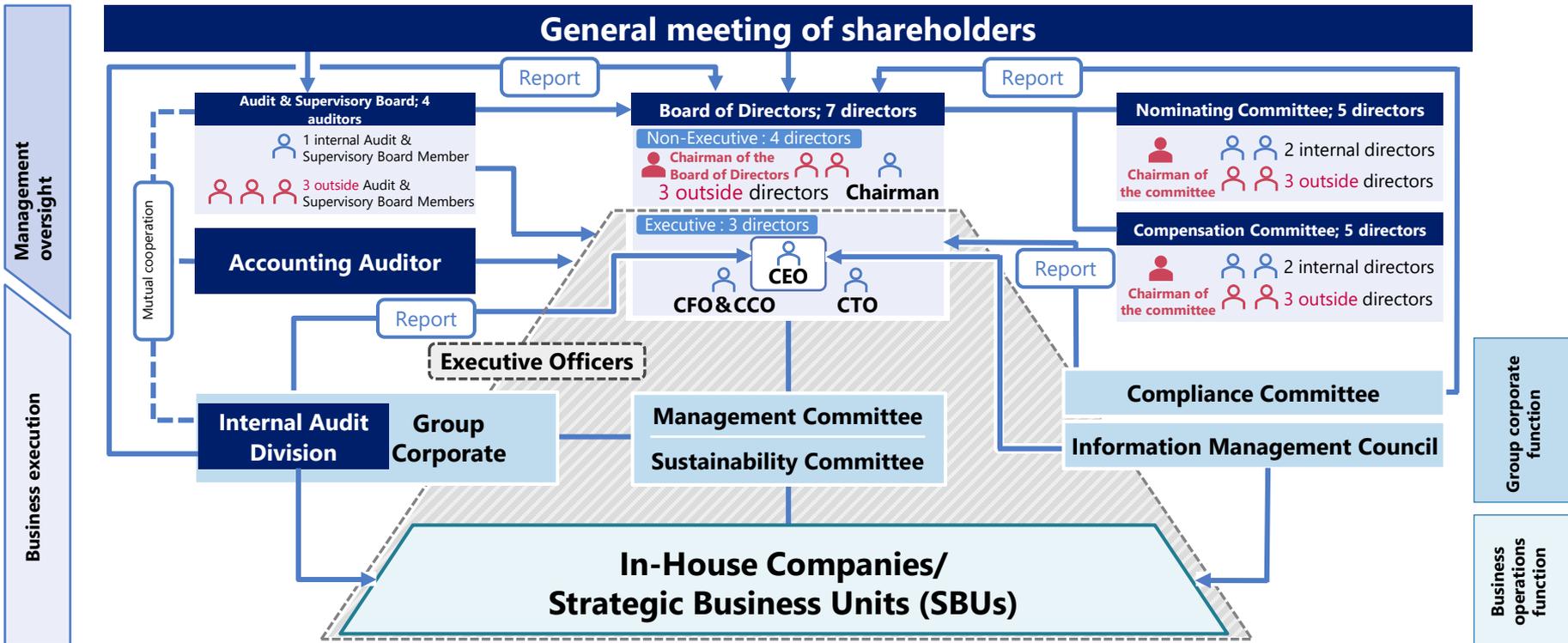
# Social Value Provided by the AGC Group

- AGC has created social values by expanding its business that contributes to the development of society and industry.



# AGC Group's Corporate Governance Structure (Outline figure)

-  : Internal directors or internal Audit & Supervisory Board Member
-   : Outside directors or outside Audit & Supervisory Board Members who satisfy Company's "Standards for independence of outside officers"



 <p>FTSE4Good</p>	<p><b>FTSE4Good Index Series</b></p>
 <p>FTSE Blossom Japan Index</p>	<p><b>FTSE Blossom Japan Index</b></p>
 <p>S&amp;P/JPX カーボン エフィシエント 指数</p>	<p><b>S&amp;P/JPX Carbon Efficient Index</b></p>
 <p>CDP DISCLOSER 2023</p>	<p><b>CDP Climate Change Report 2023 "A-"</b></p>
 <p>SCIENCE BASED TARGETS <small>DRIVING AMBITIOUS CORPORATE CLIMATE ACTION</small></p>	<p><b>SBTi "WB2°C" GHG Reduction Target</b></p>

 <p>NIKKEI Smart Work ★★★★ 2024</p>	<p><b>4 stars awarded in the 7th Nikkei "Smart Work Management" survey</b></p>
 <p>GOLD 2023 ecovadis Sustainability Rating PLATINUM 2023 ecovadis Sustainability Rating SILVER 2023 ecovadis Sustainability Rating</p>	<p><b>EcoVadis Supplier Evaluations</b> PLATINUM rated for the Kashima plant and AGC Pharma Chemicals Europe Highly rated in several other domestic and international locations</p>
 <p>Top 100 Global Innovator 2023 Clarivate</p>	<p><b>Clarivate Top 100 Global Innovator 2023</b></p>
 <p>DX銘柄2023 Digital Transformation</p>	<p><b>DX Brand 2023</b> in recognition of digital transformation efforts</p>

# Major Press Releases in FY2024

 Date	 Summary
<b>January 30</b>	AGC to Build New Facility in Kitakyushu City for FORBLUE™ S-SERIES, Fluorinated Ion-Exchange Membrane Suitable for Green Hydrogen Production
<b>February 7</b>	Notice Regarding the Revision of Calculation Method for Stock Compensation to Directors, etc. of the Company
<b>February 7</b>	Announcement Regarding Change in Shareholder Return Policy
<b>February 8</b>	AGC Formulates New Medium-term Management Plan AGC plus-2026
<b>February 22</b>	Position and Policy Regarding Reduction in the Trading Unit of the Company's Shares
<b>February 28</b>	Completed transfer of Russian operations
<b>March 25</b>	AGC Achieves Additional Success in Demonstration Test of Solar Panel Cover Glass Recycling
<b>April 5</b>	AGC Obtains Its First Environmental Product Declaration for Architectural Glass Products in Japan

# END

## Disclaimer:

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The logo for AGC, consisting of the letters 'AGC' in a bold, blue, sans-serif font. A small red square is positioned to the right of the letter 'G'.

Your Dreams, Our Challenge