# Financial Results for the Three Months ended March 31, FY2025





Your Dreams, Our Challenge

May 12, 2025

## Contents





Financial Results for r the Three	– P.4
1. Highlights of the Financial Results	– P.5
2. Status of Segments	– P.12
Outlook for FY2025	– P.19
Appendix	- P.26

## **Key Points**



nancial Result	s for 1Q FY2	2025 (100 million JPY) (YoY)	Net sales increased thanks to the product mix improvement and pricing policies effect in Automotive, increase in shipments for Electronics and positive effects of foreign exchange rates, despite decline in sales prices for Architectural Glass, decrease in revenue due
Net sales	4,996	(+8)	to transfer of the Russian business and decrease in shipments in Essential Chemicals due to facility maintenance
Operating profit	258	(+17)	<ul> <li>Operating profit increased due to realization of effects of profit improvement measures in addition to the above-mentioned factors,</li> </ul>
Profit for the period attributable to owners of the parent	66	(+276)	<ul> <li>despite higher raw materials and fuel costs.</li> <li>Profit for the period attributable to owners of the parent increased due to the disappearance of other expenses such as</li> </ul>
	025		losses on sale of shares of subsidiaries and associates incurred in connection with the transfer of the Russian business booked in the same period of the previous year in addition to the above- mentioned factors
Outlook for FY2	025	(100 million JPY)	
		(YoY)	Net sales and operating profit will increase due to
Net sales	21,500	(+824)	recovery in Life Science and Automotive. (No change was made from the forecast announced in February 2025.)

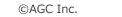
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# Financial Results for the Three Months ended March 31, FY2025



# **1. Highlights of the Financial Results**



## **Highlights of the Financial Results for 1Q FY2024**

(100 million JPY)					
		FY2024 1Q	FY2025 1Q	Change	Main factors in the change (+) Increasing factors (-) Decreasing factors
Net sales		4,987	4,996	+ 8	<ul> <li>(+) Product mix improvement and pricing policies effect in Automotive         <ul> <li>(+) Increase in shipments of LCD glass substrates and Electronic Materials</li> <li>(+) Yen depreciation             <li>(-) Decline in sales prices and decrease in revenue due to transfer of the Russian business in Architectural Glass</li> <li>(-) Decrease in shipments of Essential Chemicals due to facility maintenance</li> </li></ul> </li> </ul>
Operating profit	t	241	258	+ 17	In addition to the above, (+) Realization of effects of profit improvement measures (-) Increase in raw materials and fuel costs
Profit before tax	x	- 63	170	+ 233	<ul> <li>In addition to the above,</li> <li>(+) Disappearance of other expenses such as losses on sale of shares of subsidiaries and associates incurred in connection with the transfer of the Russian business booked in the same period</li> </ul>
Profit for the period Att owners of the parent	ributable to	- 210	66	+ 276	of the previous year ( - ) Recognition of foreign exchange losses
FOREX (Average)	1USD	JPY 148.61	JPY 152.60		
	1EUR	JPY 161.31	JPY 160.50		
Crude oil (Dubai, Average)	USD/BBL	81.29	76.94		* FOREX impact was +47, Change in the scope of consolidation was -51

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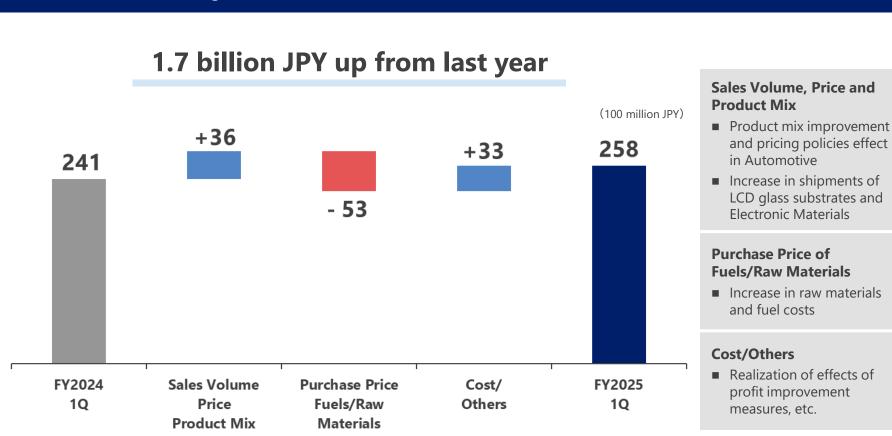
(100 million JPY)

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	FY2024         FY2025           1Q         1Q           (a)         (b)		Change (b)-(a)			
	Net sales	Operating profit	Net sales	Operating profit	Net sales	Operating profit
Architectural Glass	1,103	42	1,040	- 9	- 62	- 51
चिं Automotive	1,242	48	1,287	77	+ 46	+ 29
Electronics	825	72	867	140	+ 41	+ 68
🔆 Chemicals	1,436	136	1,441	111	+ 5	- 25
🛓 Life Science	325	- 63	310	- 62	- 15	+ 1
Geramics/Other	199	6	134	- 0	- 65	- 6
Elimination	- 143	0	- 84	1	+ 59	+ 1
Total	4,987	241	4,996	258	+ 8	+ 17

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## Variance Analysis on OP (1Q FY2025 vs 1Q FY2024)

## **Consolidated Statement of Financial Position**

			(100 million JPY)	
	2024/12/31	2025/3/31	Change	
Cash and cash equivalents	1,080	947	- 133	
Inventories	4,541	4,430	- 111	Foreign exchange
Property, plant and equipment, Goodwill and Intangible assets	16,529	16,057	- 472-	fluctuation - <b>498</b>
Other assets	6,746	6,407	- 339	
Total assets	28,897	27,841	- 1,056	
Interest-bearing debt	6,497	6,656	+ 158	fluctuation -777
Other liabilities	5,682	5,321	- 361	-///
Liabilities	12,180	11,977	- 203	
Total equity attributable to owners of the parent	14,358	13,640	- 718	
Non-controlling interests	2,359	2,224	- 135	Foreign exchange
Equity	16,717	15,864	- 852	fluctuation
Total liabilities and equity	28,897	27,841	- 1,056	-612
D/E ratio	0.39	0.42		

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## **Consolidated Statement of Cash Flow**



	(100 million JPY	
	FY2024 1Q	FY2025 1Q
Profit before tax	- 63	170
Depreciation and amortization	455	443
Increase(decrease) in working capital	- 103	- 32
Others	386	- 130
Cash flows from operating activities	676	450
Cash flows from investing activities	- 227	- 516
Free cash flows	449	- 66
Changes in interest-bearing debt	- 473	213
Dividends paid	- 223	- 223
Others	- 4	- 16
Cash flows from financing activities	- 700	- 26
Effect of exchange rate changes on cash and cash equivalents etc.	21	- 41
Net increase(decrease) in cash and cash equivalents	- 230	- 133

Effect of loss on sale of subsidiaries and associates not accompanying cash outflow +36.5 billion yen

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Cash inflow effect from sale of subsidiaries and associates

+21.9 billion yen

## **CAPEX, Depreciation and R&D**



(100 million JPY)

	FY2024 1Q	FY2025 1Q
CAPEX	544	496
Architectural Glass	50	78
Automotive	53	71
Electronics	125	85
Chemicals	231	199
Life Science	76	55
<b>Ceramics/Other</b>	10	9
Elimination	- 0	- 0

#### FY2025 Main projects for CAPEX

- Capacity enhancement for Electronic Materials (Electronics)
- Capacity enhancement for chlor-alkali in Southeast Asia (Chemicals)
- Capacity enhancement for fluorine-related products (Chemicals)
- Capacity enhancement for Biopharmaceuticals CDMO (Life Science)

etc.

FY2024

10

455

61

84

130

131

45

5

- 0

Depreciation

Architectural

**Automotive** 

**Electronics** 

Chemicals

Life Science

Elimination

**Ceramics/Other** 

Glass

FY2025 1Q

443

63

79

124

136

37

4

- 0

	FY2024 1Q	FY2025 1Q
R&D	144	141



# 2. Status of Segments



## **Architectural Glass Segment**



	FY2024 1Q	FY2025 1Q	Change
Net sales	1,103	1,040	- 62*
Asia	352	346	- 7
Europe & Americas	746	<b>685</b>	- 61
(Inter-segment)	5	10	+ 5
Operating profit	42	- 9	- 51

\* FOREX impact: -11, Change in the Scope of Consolidation: -44

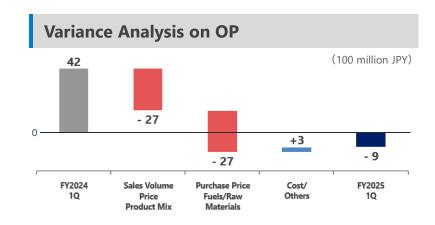
### Asia

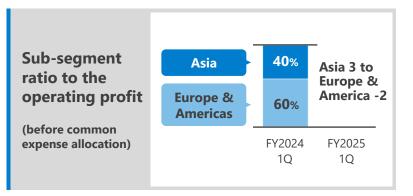
 Net sales decreased slightly due to sluggish shipments in some regions.

(100 million JPY)

### Europe & Americas

 Net sales decreased due to lower sales prices in Europe and negative impact from the transfer of the Russian business.



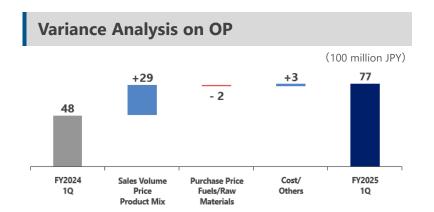


## **Automotive Segment**



	FY2024 1Q	FY2025 1Q	Change
Net sales	1,242	1,287	+ 46*
Automotive	1,240	1,287	+ 47
(Inter-segment)	1	1	- 1
Operating profit	48	77	+ 29
* FOREX impact: +11,			(100 million JPY)

Change in the Scope of Consolidation: -10



#### **Automotive**

- Shipments increased in Japan despite a decrease in Europe and North America.
- Net sales increased thanks to product mix improvement and pricing policies effect in addition to the above-mentioned factors.

## **Electronics Segment**



	FY2024 1Q	FY2025 1Q	Change
Net sales	825	867	+ 41*
Display	428	<b>458</b>	+ 30
Electronic Materials	394	405	+ 10
(Inter-segment)	3	4	+ 1
Operating profit	72	140	+ 68

\* FOREX impact: +9, Change in the Scope of Consolidation: No impact

## Display

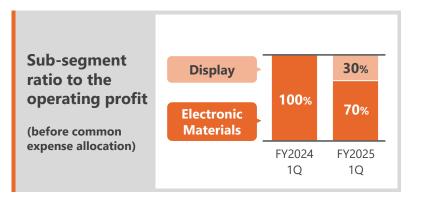
 Net sales increased due to increase in shipments of LCD glass substrates.

(100 million JPY)

### Electronic Materials

 Net sales increased due to robust shipments of semiconductor-related materials such as EUV mask blanks as well as the positive effect of foreign exchange rates.





## **Chemicals Segment**



	FY2024 1Q	FY2025 1Q	Change
Net sales	1,436	1,441	+ 5*
Essential Chemicals	1,005	979	- 26
Performance Chemicals	421	451	+ 30
(Inter-segment)	10	12	+ 1
Operating profit	136	111	- 25

(100 million JPY)

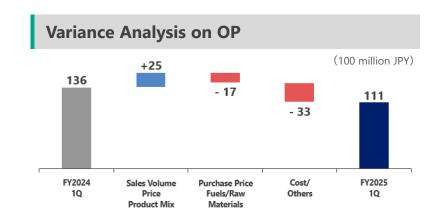
\* FOREX impact: +37, Change in the Scope of Consolidation: No impact

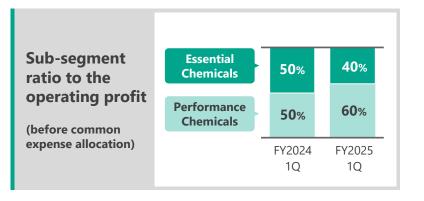
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- **Essential Chemicals**
- Net sales slightly decreased due to decrease in shipments caused by facility maintenance despite positive effect of foreign exchange rates.

### **Performance Chemicals**

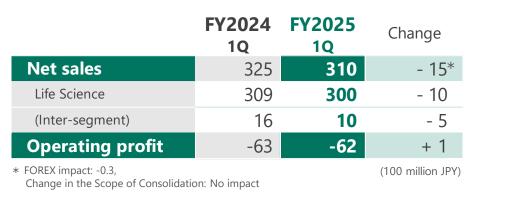
Net sales increased due to higher sales prices and positive effect of foreign exchange rates.





## **Life Science Segment**





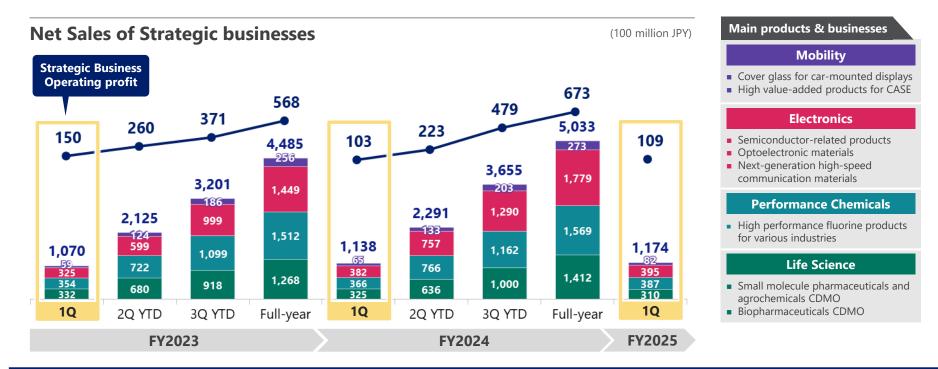


### Eife Science

- Although there was an increase in shipments due to the start of operation of the expanded facility for Biopharmaceuticals CDMO, net sales decreased due to the disappearance of one-off revenues associated with the settlement of contracted projects which was booked in the previous year.
- Although the effects of structural reform measures etc. of Biopharmaceuticals CDMO have been realized, the improved loss was partly offset by a new production issue at Boulder site (the U.S.) and other factors.

## **Strategic Businesses' Contribution**

 Net sales and operating profit increased YoY driven by strong shipments of Performance Chemicals, Electronics, and Mobility.



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# **Outlook for FY2025**

## **Outlook for FY2025**



### No change from the outlook announced in February 2025

			(100 million JPY)
		FY2024	FY2025e
Net sales		20,676	21,500
	(First half)	10,152	10,500
Operating profit		1,258	1,500
	(First half)	567	650
Profit before tax		- 501	1,350
Profit for the year attributable to	o owners of the parent	- 940	800
Dividend (JPY/share)		210	210
Operating profit margin		6.1%	7.0%
ROE <sup>*</sup>		- 6.5%	5.6%
FOREX (Average)	1 USD	JPY 151.6	JPY 150.0
	1 EUR	JPY 164.0	JPY 160.0
Crude oil (Dubai, Average)	USD/BBL	79.6	80.0

\* ROE of FY2025e is calculated using the figures of Total equity attributable to owners of the parent as of Dec. 31, 2024

## **Outlook Breakdown by Segment** (Net Sales and Operating Profit)

- No change at this point. While the impact of the U.S. tariffs is unclear at this point, there is a risk of the impact becoming apparent in the second half, mainly in Automotive and Electronics.
- There are concerns of a decline in overall demand due to the deteriorating economic environment.
  (100 million JPY)

	FY2024 (a)		FY20	25e	Change (b)-(a)	
	Net sales	Operating profit	Net sales	Operating profit	Net sales	Operating profit
Architectural Glass	4,380	164	4,400	160	+ 20	- 4
Automotive	4,988	139	5,000	220	+ 12	+ 81
Electronics	3,645	545	3,700	580	+ 55	+ 35
👶 Chemicals	5,936	568	6,500	600	+ 564	+ 32
Life Science	1,412	- 212	1,500	- 100	+ 88	+ 112
Seramics/Other	791	51	700	40	- 91	- 11
Elimination	- 477	4	- 300	0	+ 177	- 4
Total	20,676	1,258	21,500	1,500	+ 824	+ 242

## **Outlook by Business Segment (1)**

### Outlook for FY2025 (vs FY2024)

## **Architectural Glass**

#### Asia

 Shipments are expected to be robust, underpinned by demand for highly heat shielding/insulating glass.

### **Europe & Americas**

- Continued robust performance in South America
- Although the pricing policies effect will begin in the second quarter, weak economy continues to have a negative impact in Europe.

**Automotive** 

- Automobile production is expected to be robust in Asia but decrease in Europe and North America. The Company's shipments overall are expected to decrease.
- Profitability is expected to improve due to ongoing earnings improvement measures.
- In North America in particular, improvement measures including pricing policies and structural reforms will be accelerated together with production and shipping issues being resolved.

## **Electronics**

### **Display**

Profitability of LCD glass substrates is expected to improve with solid demand on top of progress of earnings improvement measures.

### **Electronic Materials**

- Shipments of the semiconductorrelated materials are steady overall, but uncertain for some products.
- Shipments of optoelectronic materials will slightly decrease.

## **Outlook by Business Segment (2)**

### Outlook for FY2025 (vs FY2024)

## Chemicals

#### **Essential Chemicals**

 Shipments are expected to increase driven by a gradual start-up of the expanded facility in Thailand.

#### **Performance Chemicals**

 Shipment will increase due to higher demand for fluorine-related products for semiconductors and transportation application.

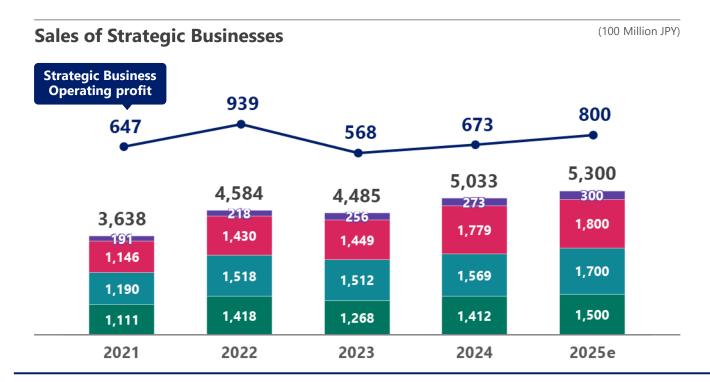
#### ) Life Science

- Sales of Small molecule pharmaceuticals and agrochemicals CDMO are expected to increase.
- Loss of the Biopharmaceuticals CDMO will improve from the second quarter and onwards driven by increase in sales in addition to positive effects of structural reform measures.
- Boulder site (U.S.) has been struggling with commercial production. Currently focusing human resources on reinforcement of quality control and facility optimization.

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## **Outlook of Strategic Businesses**

No change from the outlook announced in February 2025.



Main products & businesses
Mobility
<ul><li>Cover glass for car-mounted displays</li><li>High value-added products for CASE</li></ul>
Electronics
<ul> <li>Semiconductor-related products</li> <li>Optoelectronic materials</li> <li>Next-generation high-speed communication materials</li> </ul>

#### **Performance Chemicals**

 High performance fluorine products for various industries

#### Life Science

- Small molecule pharmaceuticals and agrochemicals CDMO
- Biopharmaceuticals CDMO

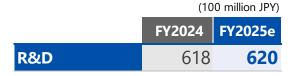


## **Outlook of CAPEX, Depreciation and R&D**

No change from the outlook announced in February 2025.

	FY2024	FY2025e
САРЕХ	2,575	2,400
Architectural Glass	338	350
Automotive	355	330
Electronics	406	560
Chemicals	1,082	800
Life Science	358	330
<b>Ceramics/Other</b>	37	30
Elimination	- 0	0

#### FY2024 FY2025e Depreciation 1,813 1,870 **Architectural** 260 249 Glass **Automotive** 324 330 540 **Electronics** 532 **Chemicals** 535 570 **Life Science** 157 150 **Ceramics/Other** 18 20 Elimination - 2 0



#### FY2025 Main projects for CAPEX

- Repairment for architectural glass furnace (Architectural Glass)
- Repairment for display glass furnace (Electronics)
- Capacity enhancement for Electronic Materials (Electronics)
- Capacity enhancement for chlor-alkali products in Southeast Asia (Chemicals)
- Capacity enhancement for fluorine-related products (Chemicals)
- Capacity enhancement for Biopharmaceuticals CDMO and Small molecule pharmaceuticals and agrochemicals CDMO (Life Science)





# Appendix

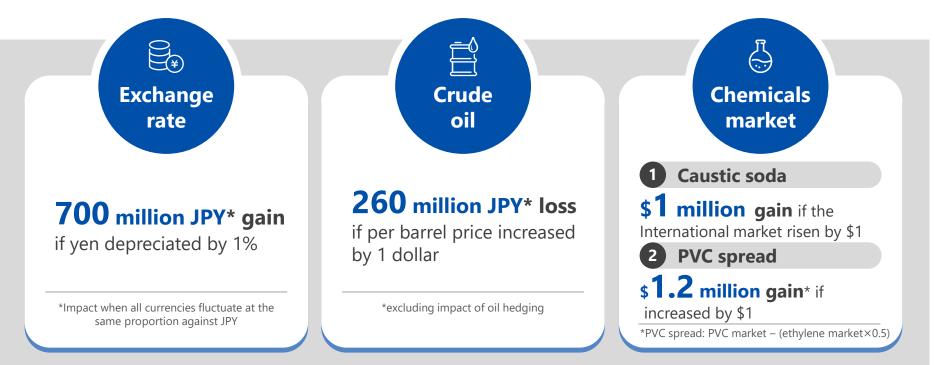
(100 million JPY)

		Operatin	ating profit EBITDA*		ROCE		Operating assets		
		FY2023	FY2024	FY2023	FY2024	FY2023	FY2024	FY2023	FY2024
	Architectural Glass	328	164	572	413	10.6%	5.5%	3,100	3,000
	Automotive	218	139	537	464	6.4%	4.2%	3,400	3,350
±	Electronics	184	545	715	1,076	3.1%	9.2%	6,000	5,950
	Chemicals	648	568	1,148	1,102	10.4%	7.8%	6,200	7,250
¥	Life Science	- 124	- 212	15	- 55	- 4.3%	- 10.1%	2,900	2,100
	Ceramics/Others	33	51	55	69	16.7%	25.6%	200	200
	Elimination	1	4	- 0	2	-	-	-	-
	Total	1,288	1,258	3,041	3,071	5.9%	5.8%	21,800	21,850

## **Sensitivity to FOREX / Market Impacts**

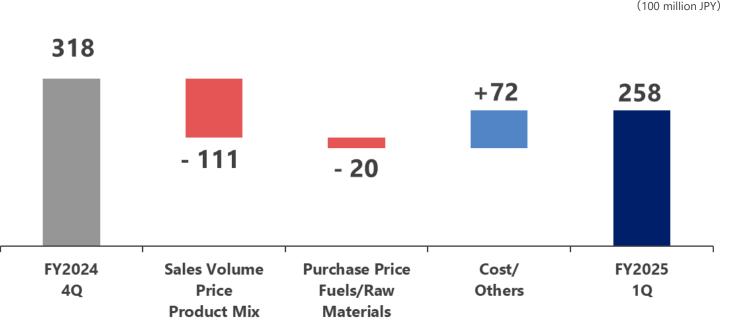


## **Impact on Operating Profit**





6.0 billion JPY down from last quarter



(100 million JPY)

FY2024 1Q         FY2025 1Q         Change           Net sales         4,987         4,996         + 8           Japan & Asia         3,046         3,150         + 104           Americas         631         601         - 30           Europe         1,310         1,244         - 66           Operating profit         241         258         + 17           Japan & Asia         354         412         + 57           Americas         - 31         - 17         + 15           Europe         42         - 18         - 60           Cross-regional common expenses         - 124         - 119         + 5				(100 million JPY)	)
Japan & Asia       3,046       3,150       + 104         Americas       631       601       - 30         Europe       1,310       1,244       - 66         Operating profit       241       258       + 17         Japan & Asia       354       412       + 57         Americas       - 31       - 177       + 15         Europe       42       - 18       - 60         Cross-regional       - 124       - 119       + 5				Change	
Americas       631       601       - 30         Europe       1,310       1,244       - 66         Operating profit       241       258       + 17         Japan & Asia       354       412       + 57         Americas       - 31       - 17       + 15         Europe       42       - 18       - 60         Cross-regional       - 124       - 119       + 5	Net sales	4,987	4,996	+ 8	FOREX impact
Europe       1,310       1,244       - 66         Operating profit       241       258       + 17         Japan & Asia       354       412       + 57         Americas       - 31       - 177       + 15         Europe       42       - 18       - 60         Cross-regional       - 124       - 119       + 5	Japan & Asia	3,046	3,150	+ 104	+47
Europe       1,310       1,244       - 66         Operating profit       241       258       + 17         Japan & Asia       354       412       + 57         Americas       - 31       - 17       + 15         Europe       42       - 18       - 60         Cross-regional       - 124       - 119       + 5	Americas	631	601	- 30	Change in the scope of
Operating profit       241       258       + 17         Japan & Asia       354       412       + 57         Americas       - 31       - 17       + 15         Europe       42       - 18       - 60         Cross-regional       - 124       - 119       + 5	Europe	1,310	1,244	- 66	
Americas       - 31       - 17       + 15         Europe       42       - 18       - 60         Cross-regional       - 124       - 119       + 5	Operating profit	241	258	+ 17	-51
Europe         42         - 18         - 60           Cross-regional         - 124         - 119         + 5	Japan & Asia	354	412	+ 57	-
Cross-regional - 124 - 119 + 5	Americas	- 31	- 17	+ 15	-
- 1/4 - 119 + 5	Europe	42	- 18	- 60	
		- 124	- 119	+ 5	-

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(100 million JPY)

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			Japan& Asia	Americas	Europe	Inter-segment	Total
	Architectural Glass	1Q FY2025	346	74	611	10	1,040
	Architectural Glass	1Q FY2024	352	68	678	5	1,103
	Automotive	1Q FY2025	647	278	362	1	1,287
وهو	Automotive	1Q FY2024	582	280	377	1	1,242
 	Electronics	1Q FY2025	727	133	3	4	867
	Electronics	1Q FY2024	696	124	2	3	825
八	Chemicals	1Q FY2025	1,278	86	66	12	1,441
$\overline{\odot}$		1Q FY2024	1,269	81	75	10	1,436
A	Life Science	1Q FY2025	67	31	203	10	310
X		1Q FY2024	57	78	175	16	325
	Ceramics/Other	1Q FY2025	87	-	-	47	134
	Ceramics/Other	1Q FY2024	89	-	2	108	199
	Elimination	1Q FY2025	-	-	-	- 84	- 84
	EIIIIIIIduoii	1Q FY2024	-	-	-	- 143	- 143
	Total Nat Salas	1Q FY2025	3,150	601	1,244	-	4,996
	Total Net Sales	1Q FY2024	3,046	631	1,310	-	4,987

					(100 million JPY)
Architectural Glass	1Q FY2024	2Q FY2024	3Q FY2024	4Q FY2024	1Q FY2025
Net sales	1,103	1,144	1,050	1,083	1,040
Asia	352	386	397	444	346
Europe & Americas	746	750	648	632	685
(Inter-Segment)	5	8	6	6	10
Operating profit	42	60	38	24	- 9
Automotive	1Q FY2024	2Q FY2024	3Q FY2024	4Q FY2024	1Q FY2025
Net sales	1,242	1,277	1,231	1,238	1,287
Automotive	1,240	1,278	1,231	1,237	1,287
(Inter-Segment)	1	- 1	1	1	1
Operating profit	48	58	9	25	77
Electronics	1Q FY2024	2Q FY2024	3Q FY2024	4Q FY2024	1Q FY2025
Net sales	825	868	975	977	867
Display	428	473	421	470	458
Electronic Materials	394	391	547	503	405
(Inter-Segment)	3	4	7	4	4
Operating profit	72	128	164	181	140

## **Business Performance by Business Segment (2)**

					(100 million JPY)
Chemicals	1Q FY2024	2Q FY2024	3Q FY2024	4Q FY2024	1Q FY2025
Net sales	1,436	1,468	1,490	1,542	1,441
Essential Chemicals	1,005	1,006	1,034	1,072	979
Performance Chemicals	421	453	447	458	451
(Inter-Segment)	10	8	8	12	12
Operating profit	136	140	170	121	111
Life Science	1Q FY2024	2Q FY2024	3Q FY2024	4Q FY2024	1Q FY2025
Net sales	325	311	364	412	310
Life Science	309	307	354	402	300
(Inter-Segment)	16	4	10	10	10
Operating profit	- 63	- 79	- 26	- 45	- 62

Total	1Q FY2024	2Q FY2024	3Q FY2024	4Q FY2024	1Q FY2025
Net sales	4,987	5,165	5,190	5,334	4,996
Operating profit	241	325	373	318	258

Trend of shipment and price					2024				
				1Q	2Q	3Q	4Q	1Q	
ΥοΥ	comparision								
	Architectural	Japan & Asia	shipment	-mid 10% range	+high single-digit	+low single-digit	-mid single-digit	-mid single-digit	
	(AGC)		price	+mid single-digit	-mid single-digit	-mid single-digit	-mid single-digit	-mid single-digit	
		Europe <sup>*3</sup>	shipment	flat	+high single-digit	-mid single-digit	flat	+mid single-digit	
Glass			price	-mid 30% range	-30%	-mid 10% range	-mid 10% range	-high single-digit	
U		Japan	volume	-13%	-5%	-7%	-8%	+13%	
	Automobile production* <sup>1</sup>	North America	volume	+2%	+0%	-4%	-4%	-7%	
	production	Europe* <sup>3</sup>	volume	-3%	-6%	-6%	-9%	-10%	
Electronics	Display panel demand* <sup>2</sup>	Global	area	+10%	+5%	+0%	+11%	+9%	

\*<sup>1</sup> Source : S&P global data as of April 1, 2025.

\*<sup>2</sup> Source : Omdia-Display Long-Term Demand Forecast Tracker – 1Q25 Pivot with 4Q24 Results

Results are not an endorsement of AGC Inc. Any reliance on these results is at the third-party's own risk.

\*<sup>3</sup> Excluding Eastern Europe

## **Financial Index**

				IFRS		
		20/12	21/12	22/12	23/12	24/12
Net sales	Million JPY	1,412,306	1,697,383	2,035,874	2,019,254	2,067,603
Operating profit	Million JPY	75,780	206,168	183,942	128,779	125,835
OP margin	%	5.4	12.1	9.0	6.4	6.1
Profit for the year attributable to owners of the parent	Million JPY	32,715	123,840	- 3,152	65,798	- 94,042
Return on equity (ROE) *1	%	2.9	10.2	- 0.2	4.6	- 6.5
Return on assets (ROA) *2	%	3.1	7.9	6.7	4.5	4.3
Equity ratio	%	44	49	49	49	50
D/E (Interest-bearing debts ' Net assets)	Times	0.63	0.41	0.41	0.42	0.39
CF from Operating Activities/Interest-bearing debt	Times	0.29	0.54	0.33	0.31	0.44
Earnings per share (EPS)	JPY	147.84	559.11	- 14.22	304.73	- 443.71
Cash dividends per share	JPY/year	120	210	210	210	210
EBITDA *3	Million JPY	208,459	383,226	253,209	315,965	147,842
	JPY/USD	106.82	109.80	131.43	140.56	151.58
Exchange rates (average)	JPY/EUR	121.81	129.89	138.04	152.00	163.95

\*1 Profit for the year attributable to owners of the parent/Total equity attributable to owners of the parent (average) \*2 Operating profit/Total assets (average) \*3 EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization) = Profit before taxes + Depreciation + Interest expenses

For other financial indicators, please see here. free https://www.agc.com/ir/pdf/data\_all.pdf

# END

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