Company Overview

AGC

AGC Inc.

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AGC

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1. Corporate Information

Basic Information



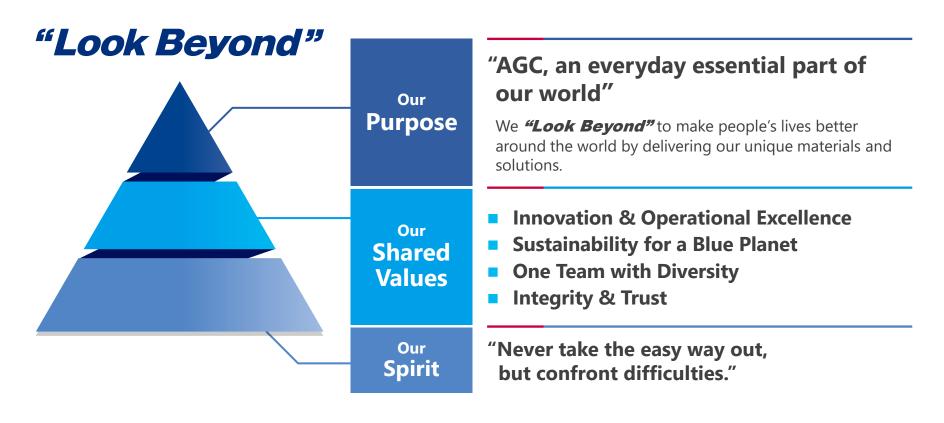


Company name	: AGC Inc.
TSE code	: 5201
Established	September 8, 1907
Representative director	: Yoshinori Hirai
Paid-in capital	: ¥90.9 billion*
Consolidated net sales	: ¥2,067.6 billion*
Consolidated no. of employees	: 53,687*
No. of consolidated subsidiaries	186 companies : (Of which 149 are overseas)*

—— Shareholder notes ——			
■ Fiscal close	: December 31		
Annual general shareholders' meeting	: March of each year		
■ Date of record			
Annual general shareholders' meeting	: December 31		
Year-end dividend	: December 31		
Interim dividend	: June 30		
Shareholder registry administrator	Mitsubishi UFJ Trust and Banking Corporation		
Number of shares per unit	: 100 shares		
Number of shares outstanding	: 217,434,681 shares		

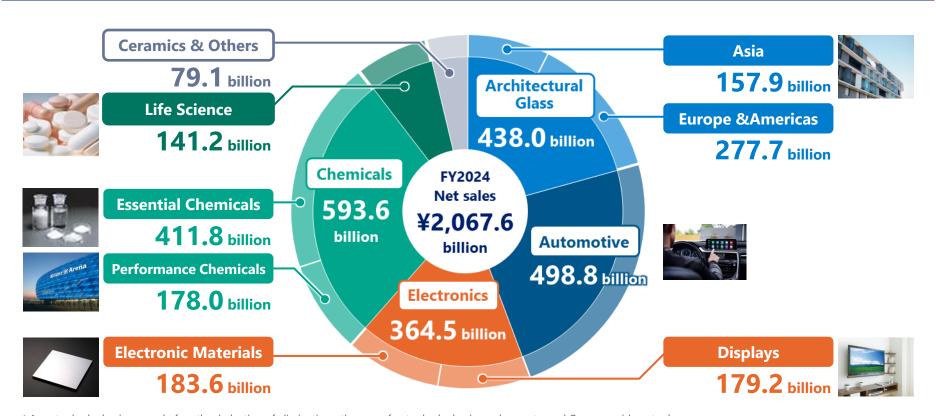
AGC Group Philosophy





Business Overview





^{*} As net sales by business are before the deduction of eliminations, the sum of net sales by business does not equal Companywide net sales. Sales to external customers are used for subsegment sales

Global Operations



- Business spans over 30 countries and regions
- Approx. 70% of sales are generated outside Japan, and ratio of non-Japanese subsidiary employees is about 70%



^{*} Americas includes North, Central and South America.

^{*} Because the figures for sales and profits by region are before eliminations and common regional expenses, the sum of sales and profits by region does not correspond to the total sales and profits of the Company.

Products with Top Market Share



Life Science

Businesses

Strategic Businesses

Architectural Glass



Float glass

Top share * in Europe, Japan, etc

Automotive



Automotive glass

Top share * Worldwide



Carmounted cover glass

Top share * Worldwide

Electronics



Glass substrates for TFT-LCD/OLED

No.2 Worldwide *



No.2

Worldwide 3

Chemicals



Mountain of salt used

No.1





No.1 Worldwide *



No.1

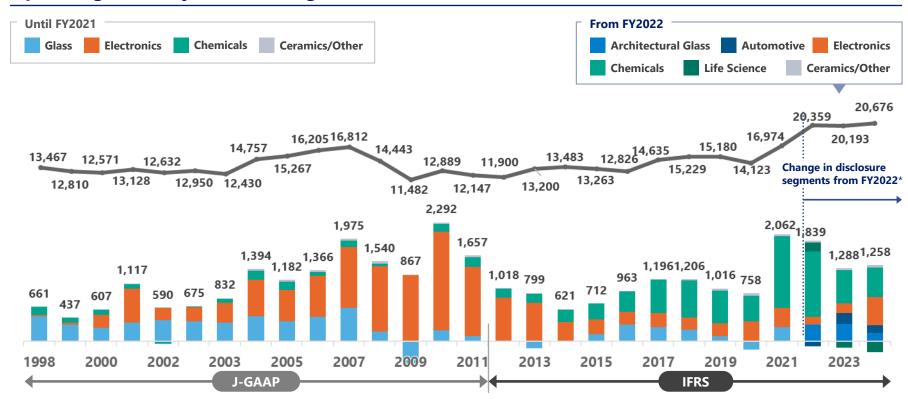
Worldwide *

^{*}Based on fiscal 2025 estimates by AGC

Changes in Operating Profit Structure



Operating Profit by Business Segment (100 million JPY)



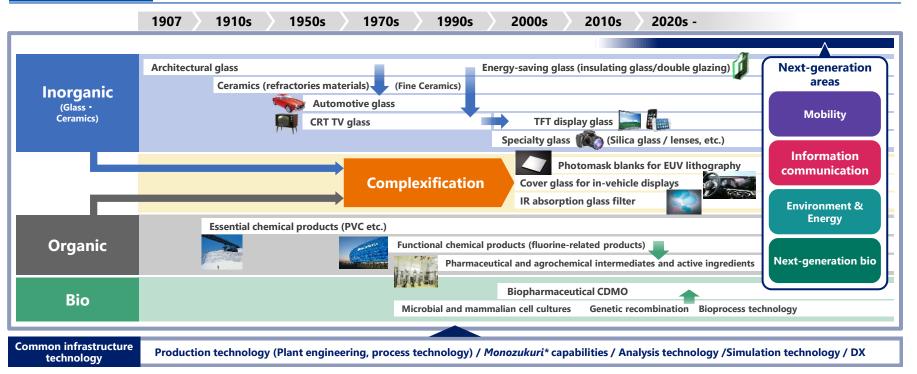
^{*} In accordance with the change in reporting segments from FY2023, the segments on the right are disclosed from FY2022 onward.

Our Unique Materials and Solutions



AGC's technological strengths

Unique and competitive material technologies (e.g., glass, fine ceramics, fluorine, etc.), processing technologies that enable high functionality, black-boxed manufacturing processes, and analytical and simulation technologies, as well as combination of these technologies

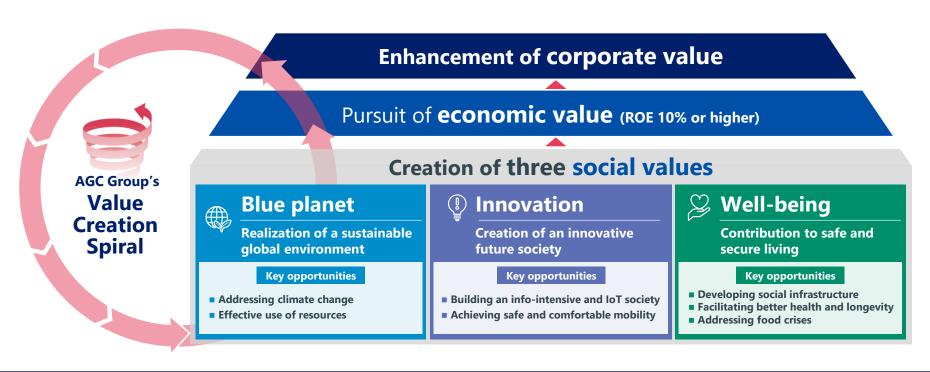


*Quality manufacturing ©AGC Inc. 10

AGC Group's Value Creation Spiral



■ The AGC Group will create economic value through the creation of social value to achieve a spiral of enhanced corporate value.



Social Value Provided by the AGC Group



We will expand our business by contributing to social and industrial development and create three social values.



Blue planet

Realization of a sustainable global environment

We contribute to the sustainability of the planet on which all life depends by reducing the environmental impact of our products from raw material procurement to use by customers.



Energysaving glass (Insulated glass / Double glazing)



Superheat insulating ceramics



Environment & Energy

(Hydrogen-related / Power storage materials)

Nextgeneration areas



Innovation

Creation of an innovative future society

We contribute to the creation of innovative future society by providing materials and solutions that support the world's most advanced technologies.



Specialty glass

(Silica glass / lenses, ezztc.)



Functional chemical

Information

communication



products (Fluorine-related products)



Mobility (ADAS/5G)

Next-





(Semiconductor. optical, and high-speed communication materials)



TFT display glass



Automotive glass



Ceramics

(Refractory materials)







Architectural glass



Nextgeneration bio

Nextgeneration areas

Well-being

Contribution to safe and secure living

We contribute to safe, secure. comfortable, and healthy lives by providing products necessary for daily life, infrastructure, and healthcare in a more stable manner.



2. Toward the Realization of Vision 2030

Business Portfolio Transformation



Vision 2025 formulated in Feb. 2016

Defined "Core businesses" and "Strategic businesses" and promoted the ambidextrous way of business management

Vision 2030 formulated in Feb. 2021

Clarified the direction of the Group's business portfolio transformation and declared on the acceleration of the initiative

Medium to Long-term Initiatives for Value Creation



2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030

Corporate transformation Chapter 1

Defined "Core businesses" and "Strategic businesses" and promoted the ambidextrous way of business management

Corporate transformation Chapter 2

Clarified the direction of the Group's business portfolio transformation and declared on the acceleration of the initiative

Vision 2030

By providing differentiated materials and solutions, AGC strives to help realize a sustainable society and become an excellent company that grows and evolves continuously.

AGC Group's Ambidextrous Management



Overall Strategy

Leveraging the core businesses and the strategic businesses as two wheels, we will shift to an optimal business portfolio and continuously create economic and social value.

Core Businesses

Establishing long-term, stable sources of earnings by increasing competitiveness of each business





Automotive (existing)







Strategic Businesses

Create and expand highly profitable businesses that will become future pillars by using AGC's strengths in high-growth fields









^{*} Comparison with resins currently mainly used as core substrate materials for semiconductor packages



3. Medium-term Management *AGC plus-2026*

- **■** Evolution of "ambidextrous strategy"
- **■** Deepening of Sustainability Management
- Promotion of value creation DX
- **■** Strengthening of the management foundation

Steps toward Realization of Vision 2030



Vision

- We will maintain the financial targets in the AGC Group Vision 2030
- Toward the achievement of profitability that exceeds cost of shareholders' equity, we will steadily implement measures based on AGC plus-2026 and aim to achieve an ROE of 8% or higher as early as possible from 2027 onwards.



AGC plus-2026 Strategy



■ To realize Vision 2030, we will accelerate corporate transformation and maximize corporate value.

Accelerate business portfolio transformation by pursuing the use and **Evolution of** development of differentiated materials and solutions ■ Continue to strengthen the earnings base and cash generation capabilities of core "ambidextrous businesses strategy" ■ Revise the scope of strategic businesses, accelerate business growth, and explore next-generation area **Deepening of Sustainability** Accelerate integrated management, including financial KPIs, by redefining the Management social value that we provide and setting sustainability KPIs **Promotion of value** ■ Strengthen competitiveness through digital × monozukuri capabilities creation DX Streamline and strengthen the entire supply chain Strengthen group governance Strengthening of the Promote human capital management ■ Further strengthen the alignment between business strategy and technology management foundation platform



3. Medium-term Management *AGC plus-2026*

- **Evolution of "ambidextrous strategy"**
- **■** Deepening of Sustainability Management
- **■** Promotion of value creation DX
- **■** Strengthening of the management foundation

Direction of the Business Portfolio Transformation



Through the practice of ambidextrous management, we aim to build a business portfolio that is resilient to market fluctuations and has high asset efficiency, growth potential, and carbon efficiency.



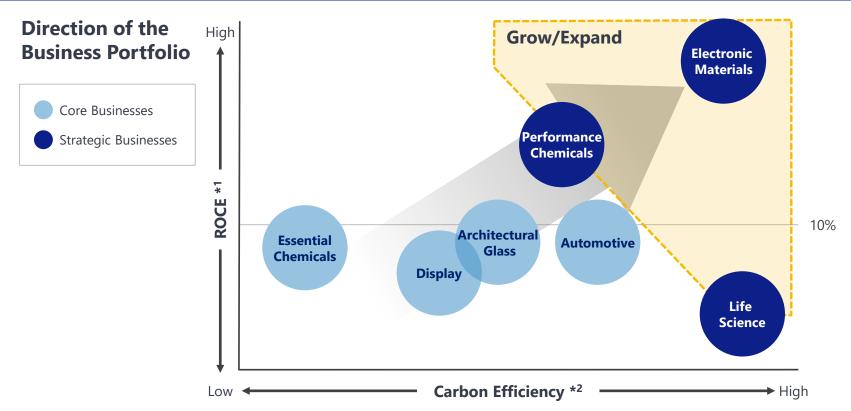


High growth rate

High carbon efficiency

Direction of the Business Portfolio Transformation (Carbon Efficiency · ROCE)





ROCE: (OP of the year) ÷ (Operating asset at the year-end),
OP for each business is before allocation of common expenses

Overview of Strategies for Each Business



	Business	Overview of strategies		
ess	Electronics Expansion of EUV mask blanks and other high value-added products Continuous creation of new businesses			
Business	Example 2 Life Science	 Early rebuilding of U.S. biopharmaceutical CDMO business Return to a growth trajectory by leveraging our strengths in global operations and technological capabilities 		
Strategic	Mobility	 Seizing business opportunities with an eye on market changes through CASE 		
Str	Performance Chemicals	 Provide high-performance materials for electronics including semiconductors as well as the environment and energy fields Capture demand in global niche markets by adding high value and expanding business areas 		
S	Architectural Glass	 Strengthen products and technologies that help solve social challenges such as GHG reduction, and stably generate cash 		
Business	Automotive	 Improve profitability and efficiency through pricing policy, structural reforms, and continued shift to high performance and high value-added products 		
Core Br	Display	 Improve profitability and asset efficiency through business restructuring, strengthening competitiveness through technological innovation, and revising pricing policies 		
0	Essential Chemicals	Continue and strengthen the strategy of regional concentration in the growing Southeast Asian market		

AGC plus-2026 Current Business Situations



	Core Business		Stra	tegic Business
Vision	Long-term, stable sources of earnings		Creation and expansion of highly profitable businesses	
Current Situation	Display	Smooth profitability improvement through structural reforms	Life Science	Biopharmaceuticals CDMO profitability improving
	Essential Chemicals	Continued negative effects of the sluggish market	Performanc Chemicals	e Sales improvements by growth measures
	Automotive	Smooth profitability improvement despite production issues in the US	Electronics	Growing as planned due to growth in the semiconductor market
	Architectural Glass	Transfer of the Russian business and continued negative effects of economic slowdown in Europe and Southeast Asia	Mobility	Small business scale, but growing steadily

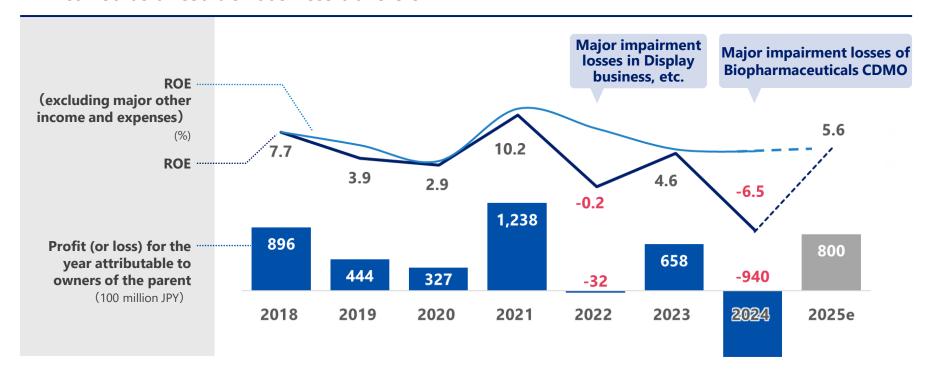
Issue

■ ROE remains low, and as a result, PBR is consistently below 1

Current ROE



■ ROE has remained at a low level due to factors such as impairment losses and losses incurred as a result of business transfers



ROCE status



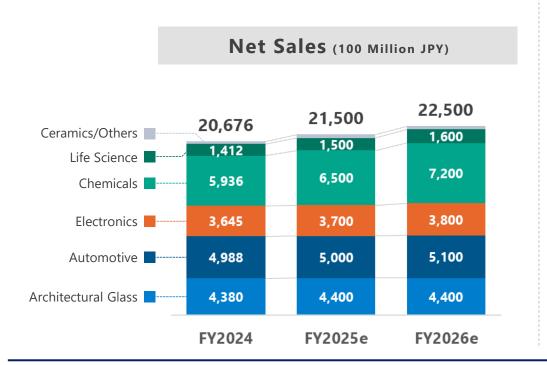
- Low-profit businesses with large capital employed are dragging down AGC Group's ROCE.
- Urgent need to improve profitability and asset efficiency of these businesses.

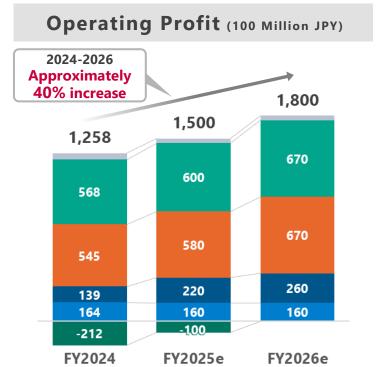
FY2024 ROCE and Size of Capital Employed by Business (before common expense allocation) **ROCE Electronics** Performance Chemicals Up Up **ROCE 10% Architectural Automotive Essential Chemicals** Glass Display Life **Science** Size of capital employed **Optimization of Capital Employed**

AGC plus-2026 outlook by Business Segments



- Operating profit for 2026 will increase by 40% from 2024.
- Life Science will return to profit in 2026.



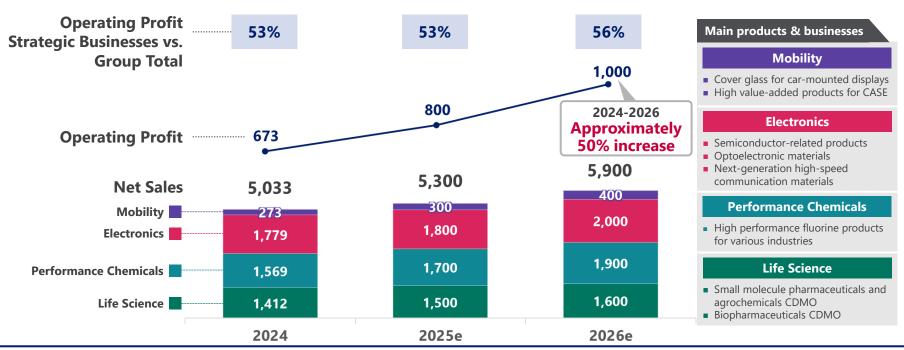


Strategic Businesses Outlook



Strategic businesses will drive the overall growth.

Net Sales and Operating Profit of Strategic Businesses (100 Million JPY)



CAPEX and EBITDA



- Large investments round will be completed in 2025.
- We will focus on cash generation from 2026 onwards to prepare for the next growth.

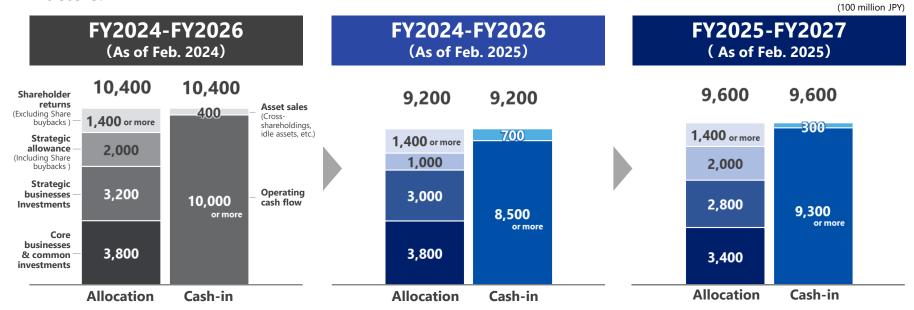
Capex and EBITDA Outlook (100 million JPY)



Capital Allocation Policy



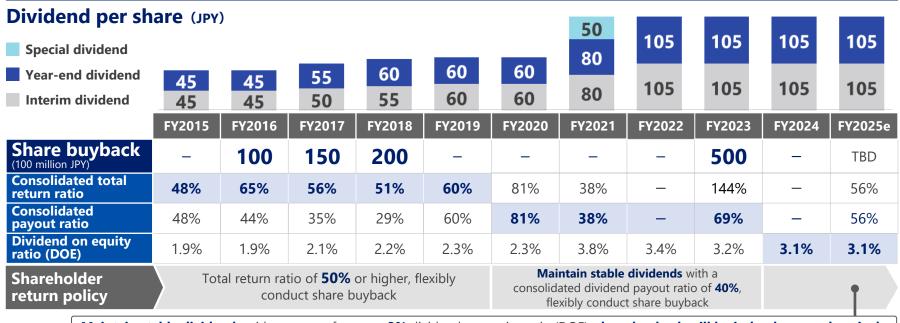
- Strategic allowance budget will be secured in FY2025-FY2027 due to improved profitability and reduced investments after reduction in FY2024-FY2026 attributable to cash-in decrease.
- Share buybacks will be determined considering investment projects, cash position and other factors.



Shareholder Return Policy



- The company's shareholder return policy of paying a stable dividend with a target of approx. 3% dividend on equity ratio remains unchanged.
- The dividend per share in 2025 is scheduled to be maintained at the same level as in 2024.



Maintain stable dividends with a target of approx. 3% dividend on equity ratio (DOE), share buyback will be judged comprehensively



3. Medium-term Management AGC plus-2026

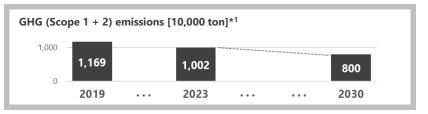
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- Deepening of Sustainability Management
- **■** Promotion of value creation DX
- **■** Strengthening of the management foundation

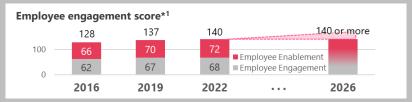
Sustainability KPIs

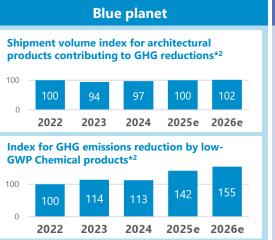
Sustainability KPIs

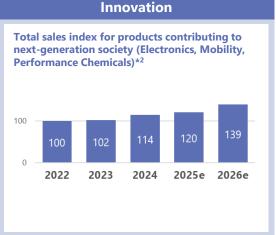


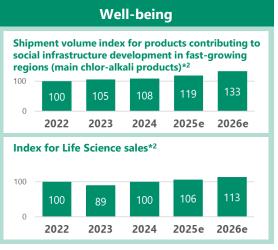
■ We will achieve sustainable growth by improving sustainability KPIs through business activities.











^{*1} Items reflected in executive remuneration. However, for GHG emissions, GHG emissions per unit of GHG emissions sales are used in the calculation of executive remuneration.



Net Zero Carbon Target (FY2050)



Mid- to long-term GHG emissions reduction targets was set in 2021, making steady progress



Net zero carbon emissions in 2050 (Scope 1+2)



FY2020 — FY2030

FY2050

FY2030
milestone

(from the 2019 figure)

Scope 1	GHG emissions (Scope 1+2 emissions)	30% reduction
Scope 2	GHG emissions per unit of sales (Scope 1+2emissions/sales)	50% reduction
Scope 3	GHG emissions (Total of Scope 3 emissions in categories 1, 10, 11, and 12)	30% reduction

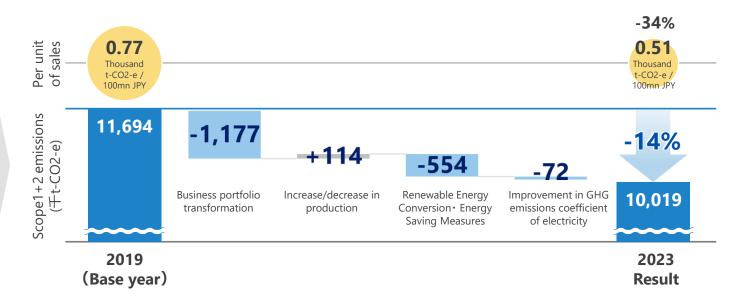


GHG Emissions Reduction (Scope 1+2)



- Results in 2023 were 14% lower than in 2019, mostly in line with the plan for the 2030 milestone.
- To achieve the milestone, we will work on technological innovation of the glass melting process, conversion to renewable energy as a source of electricity for the chlor-alkali business, and use of biomass fuel for in-house heat energy generation, etc.

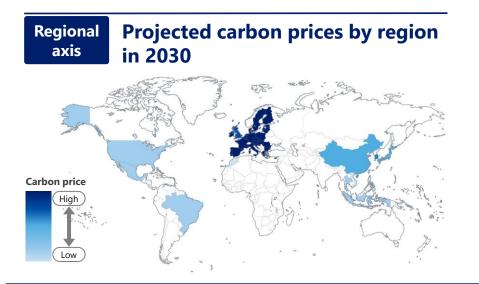


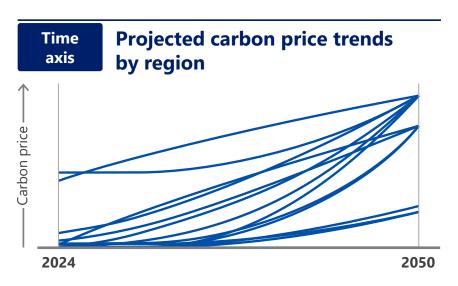


GHG Emissions Reduction Strategies that Take into Account Carbon Cost



- Reviewed the Internal Carbon Pricing System*.
 - Reflecting the policy landscape of each country and region in the carbon cost for climate change, future carbon costs are calculated based on both regional and time Axis.
 - Consider social and economic value and apply them to investment decisions



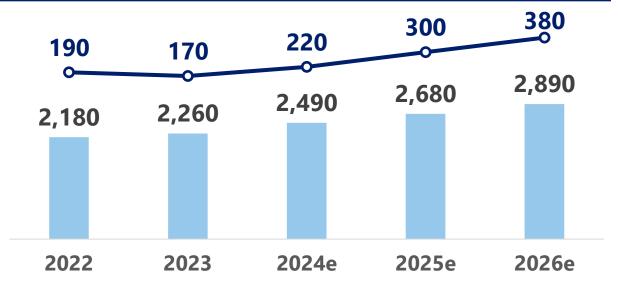


Net Sales and Operating Profit of Products Contributing to the Environment and Energy Field



- Net sales of products contributing to the environment and energy fields account for about 10% of the Group's total sales.
- While seizing opportunities for market expansion, AGC Group will continue to leverage its technological capabilities to contribute to further GHG emissions reductions and business growth.







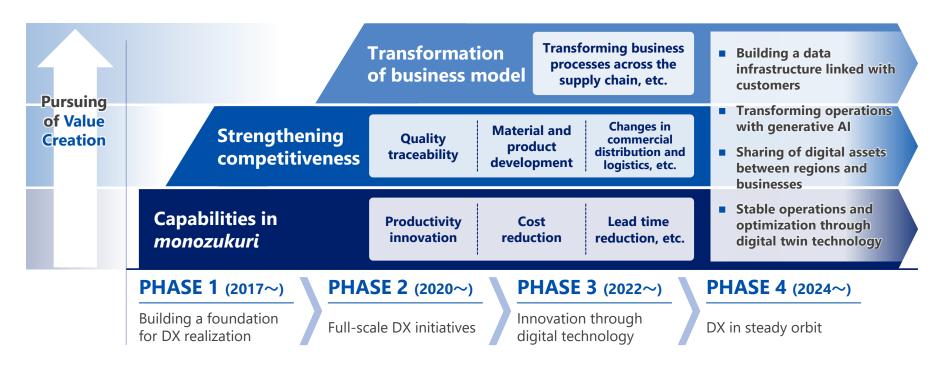
3. Medium-term Management *AGC plus-2026*

- Evolution of "ambidextrous strategy"
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Pursuit of value creation DX

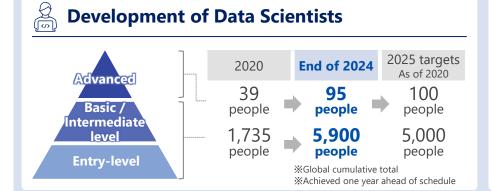


■ We will enhance the competitiveness of each business by combining the digital technology developed since 2017 with AGC's capabilities in *monozukuri*.



Promotion of value creation DX







Business Reform / Efficiency (Proprietary Al ChatAGC)



Add RAG (search expansion generation) function for global use

Reduction in work hours: approx. 110,000 hours (2024 estimate)

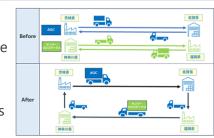






Value Creation to Society (Case in Logistics DX)

In collaboration with various companies, we have started **joint transportation initiatives** to respond to logistics crisis.



Value Creation to Customers

AGC has started a support service for bottle glass manufacturing furnaces based on its digital technology and manufacturing knowhow.



Selected as a



3. Medium-term Management AGC plus-2026

- Evolution of "ambidextrous strategy"
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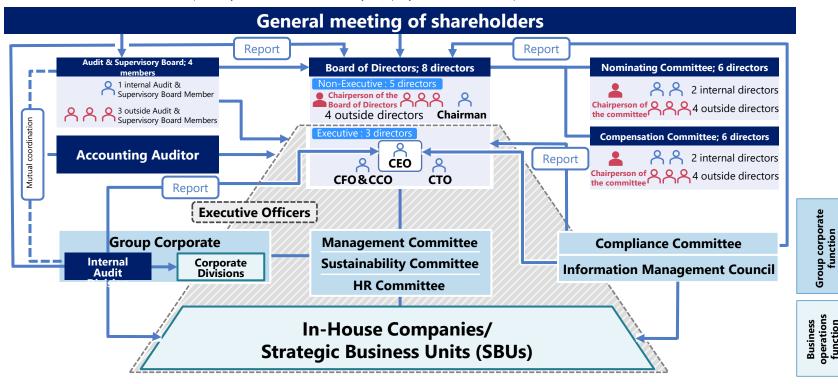
Corporate Governance Structure



8

: Internal directors or internal Audit & Supervisory Board Member

: Outside directors or outside Audit & Supervisory Board Members who satisfy Company's "Standards for independence of outside officers"

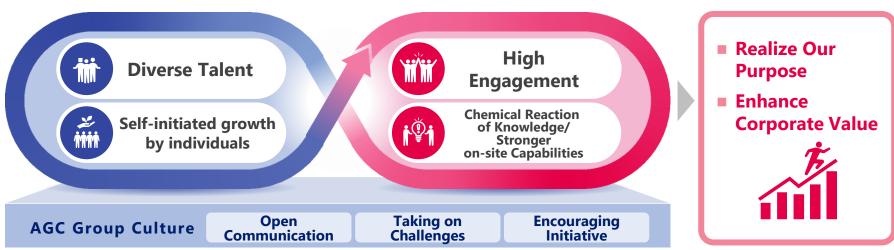


Promoting Human Capital Management



AGC People: Driving our Growth!

- Our corporate culture places importance on open communication, taking on challenges, and encouraging initiative. We will unlock the unique strengths and abilities of each individual and encourage continuous learning and professional development.
- A highly engaged organization with constantly improving individuals will enhance corporate value by utilizing external and internal collaboration to promote chemical reaction of knowledge and stronger on-site capabilities.





Appendix

Financial Index



		IFRS				
		20/12	21/12	22/12	23/12	24/12
Net sales	Million JPY	1,412,306	1,697,383	2,035,874	2,019,254	2,067,603
Operating profit	Million JPY	75,780	206,168	183,942	128,779	125,835
OP margin	%	5.4	12.1	9.0	6.4	6.1
Profit for the year attributable to owners of the parent	Million JPY	32,715	123,840	- 3,152	65,798	- 94,042
Return on equity (ROE) *1	%	2.9	10.2	- 0.2	4.6	- 6.5
Return on assets (ROA) *2	%	3.1	7.9	6.7	4.5	4.3
Equity ratio	%	44	49	49	49	50
D/E (Interest-bearing debts · Net assets)	Times	0.63	0.41	0.41	0.42	0.39
CF from Operating Activities/Interest-bearing debt	Times	0.29	0.54	0.33	0.31	0.44
Earnings per share (EPS)	JPY	147.84	559.11	- 14.22	304.73	- 443.71
Cash dividends per share	JPY/year	120	210	210	210	210
EBITDA *3	Million JPY	208,459	383,226	253,209	315,965	147,842
Exchange rates (average)	JPY/USD	106.82	109.80	131.43	140.56	151.58
	JPY/EUR	121.81	129.89	138.04	152.00	163.95

^{*1} Profit for the year attributable to owners of the parent/Total equity attributable to owners of the parent (average) *2 Operating profit/Total assets (average)

For other financial indicators, please see here. figure https://www.agc.com/ir/pdf/data_all.pdf

^{*3} EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization) = Profit before taxes + Depreciation + Interest expenses

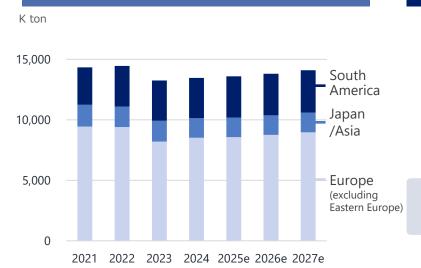
Architectural Glass Business Environment



- Amid demand for environmental responsiveness, renovation demand and demand for environmentally friendly products are increasing.
- With a focus on high value-added products that lead to energy saving & creation, AGC aims to build businesses that are less susceptible to economic fluctuations.

Architectural Glass Demand Outlook*1

Environmentally Friendly Products (examples)





Warm-edge highly insulated double glazing



Vacuum insulated Glass

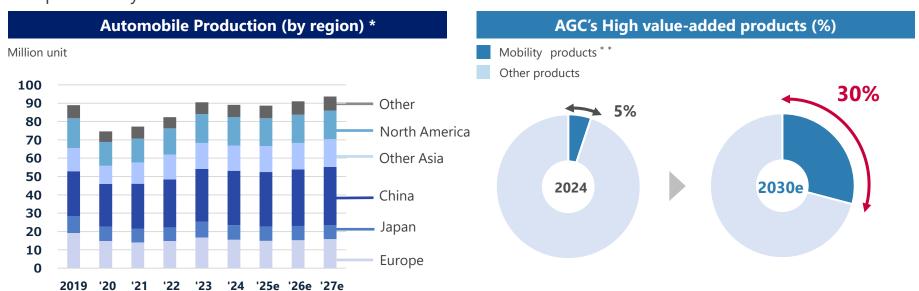


BIPV module*2

Automotive Business Environment



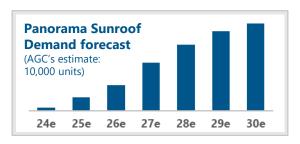
- Lower the break-even point and strengthen the resilience against market fluctuations by review of pricing policy, realigning its manufacturing structure, converting facilities to those with higher efficiency and promoting DX initiatives
- Increase the percentage of high value-added products such as CASE-related applications to improve the profitability



Mobility Major Products (1)



- With the expansion of EVs, demand for sunroofs utilizing heatinsulating and light control glass and sound-insulation glass is expected to grow in addition to existing high-value-added products*.
- Demand for sunroofs is expected to grow, particularly in Europe and China



Low-emissivity glass

Apply special metal coating to glass to block solar radiation heat in summer and keep heat in winter. Also contribute to extending the travel distance of EV and reducing CO₂ emissions.



Insert a special film between two sheets of glass to control transmission of light so that the optimal amount of light falls into the car.



Insert a special sound insulation membrane between two sheets of glass to reduce noise from outside vehicles. Realize a comfortable in-vehicle environment without increasing the weight (thickness) of glass.

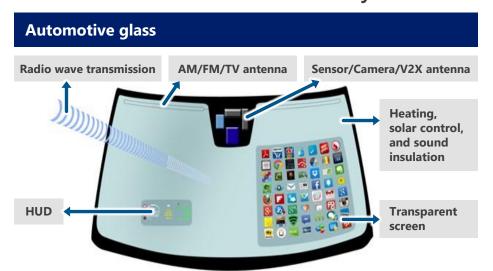
Mobility Major Products (2)





- Focusing on market changes through CASE to ensure that business opportunities are seized
- Cover glass for car-mounted displays are used in over 100 models, mainly for European luxury cars

Providing not only materials but also solutions through the conversion of glass into displays and the addition of communication functionality





World's top share thanks to adoption for LEXUS RX released in 2019, etc



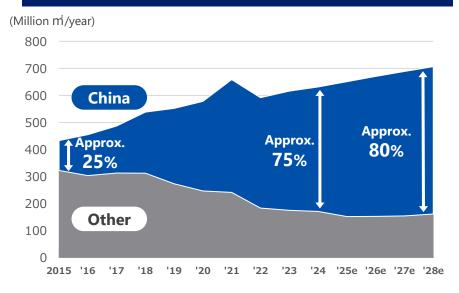
Succeeded in 5G communication with glassintegrated 5G antenna, jointly with NTT DoCoMo and Ericsson

Display Business Environment

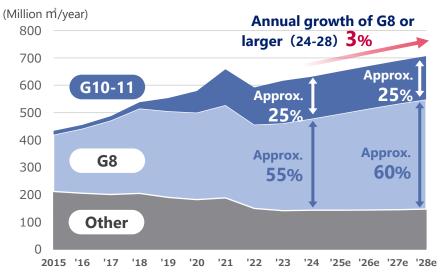


- **■** Demand in China will continue to expand further
- Demand for G8 and G11 will increase due to the increase in screen size

Demand for LCD Glass (by region)



Demand for LCD Glass (by generation)



Source: AGC's estimate

Electronics Business Environment

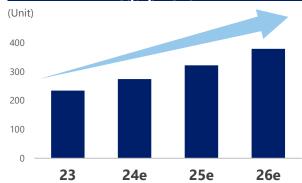




EUV Mask Blanks

- EUV lithography is being adopted in increasing numbers for logic and memory devices
- The number of EUV lithography equipment is expected to increase in the medium to long term in line with the growing demand for cutting-edge semiconductors

Cumulative number of EUV lithography equipment



Source: The number of EUV lithography equipment is based on material published by ASML and AGC's estimate



CMP Slurry

Although there was a period of stagnation in 2023, in addition to cutting-edge nodes, there are plans for active investment in increasing production at current nodes, and the market for ceria slurry is expected to expand in the medium to long term

Ceria slurry market

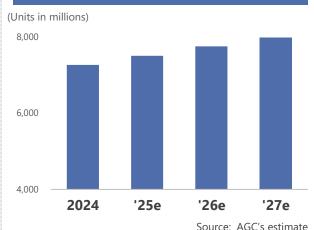


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Optoelectronic Materials

In the medium to long term, the total number of cameras installed in smartphones will increase due to the growth of the smartphone market

Number of image sensors for cameras



Essential Chemicals Major Products



- Chlor-alkali products such as caustic soda, PVC, and epichlorohydrin hold the top shares in the growing Southeast Asia market
- Also expanding urethane-related products, such as polyols and modified silicone

PVC

Main applications:

Urethane foam, elastomers, adhesives







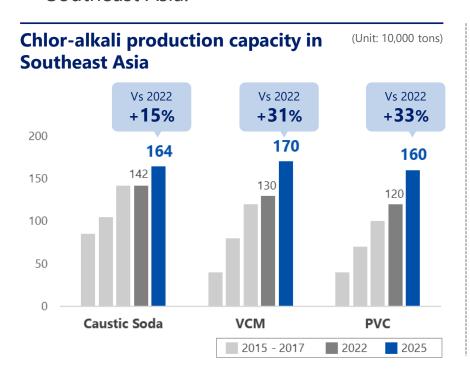
Pharmaceuticals, bath salts, baking powder

Main applications:

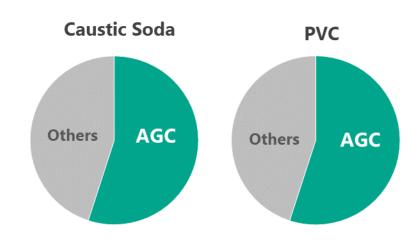
Essential Chemicals Business Environment



■ The undergoing expansion of our plant in Thailand will further enhance AGC's position in Southeast Asia.



Market share based on production capacity in Southeast Asia* (after expansion)



^{*} Market share based on production capacity: Caustic soda does not include Australia/NZ in the region, PVC includes Australia/NZ in the region

Performance Chemicals Major Products



- Almost all the sales comes from Fluorinated products, many of which have top global market shares.
- Indispensable materials to realize a decarbonized and digital society





No. 1 Globally*

Main applications: Electric wires, tubes, lining and coating materials

Ion-exchange membrane for chlor-alkali electrolysis



No. 1 Globally

ETFE film



Main applications: Releasing films for membrane structures and electronics

Fluoropolymers for on-site coating



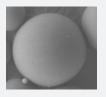
No. 1 Globally

Fluorinated electrolyte polymer for fuel cells



No. 1 Globally

Fine silica

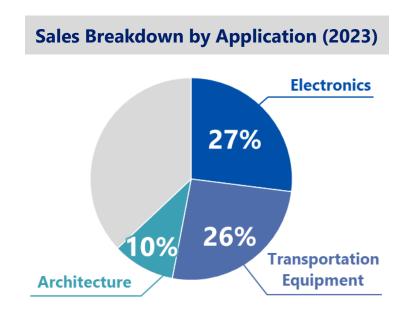


Main applications: Cosmetics, analytical equipment, electronic materials, coatings

Performance Chemicals Main Demand Sectors



- About 60% of the demand is in the sectors of transportation equipment and architecture; where the products are mainly applied in electronics, automobiles, aircraft, etc.
- The remainder consists of diverse and specialized sectors.





Life Science Strength



 Addresses a wide range of production scale needs that vary in accordance with the progress of the development phase of the drug product

Small molecule pharmaceuticals

We have both pilot facilities suitable for small-volume production in the early stages of development and large reactors for commercial phase.

Biopharmaceuticals

AGC is a pioneer in the introduction of **SUB**s, which enable flexible production of small- to medium-scale production, and has the industry's top-class production capacity*. **Large-scale SUS** was introduced in 2020 to accommodate large-scale commercial production.

Bioreactors used for biopharmaceutical production

The main bioreactors used for biopharmaceutical production are "SUB" and "Large-scale SUS."

SUB (Single-use bag)

A bioreactor that uses single-use bags, which are disposable containers. Since no washing of the bioreactor is required, it is highly efficient and suitable for small-



efficient and suitable for small- to mediumscale multi-product production.

Scale of production

2,000L

12,000L

20.000L

Large-scale SUS

Large stainless steel

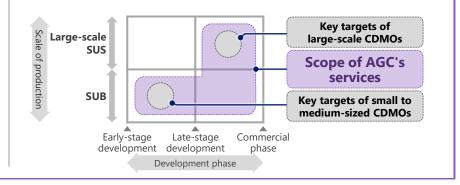
Suitable for large scale

commercial production

bioreactors

Scope of AGC's services in the biopharmaceutical CDMO business

Combination of SUB and large SUS to meet a wide range of production scale and development phase.

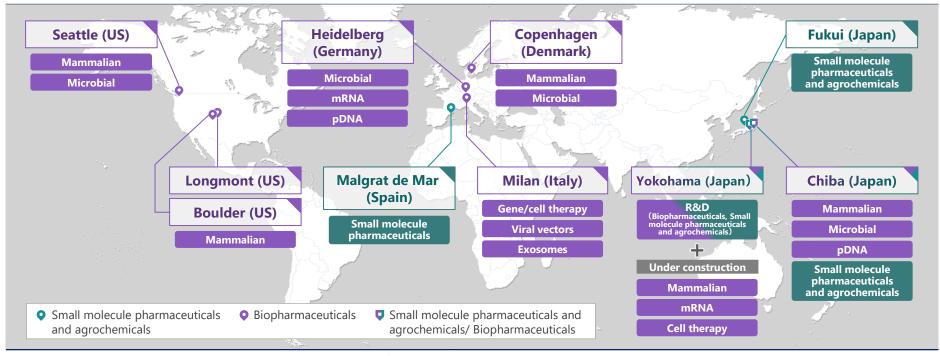


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Life Science Global Operations



■ We have established a highly integrated **cGMP system** in Japan, the U.S., and Europe, and provide the same **high standard of development and manufacturing services** in a **wide range of fields** from any of these regions.

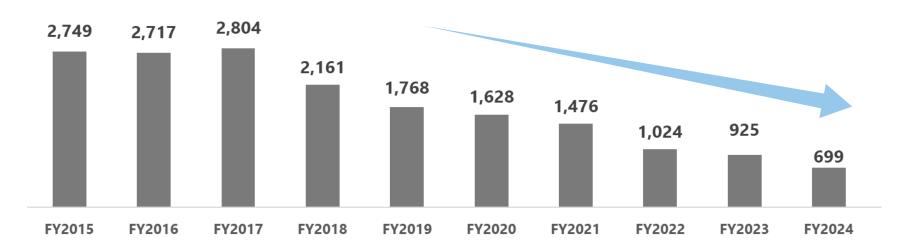


Reduction of Company Shares for Strategic Investment



- We are reducing our company shares for strategic investment (including deemed holdings of equity securities) in accordance with our policy of not holding such shares in principle.
- As of the end of 2024, company shares for strategic investment totaled 64 issues worth 69.9 billion JPY (including an issue of deemed holdings of equity securities of 45.4 billion JPY)
- Reductions are continuing in 2025. We will work to further reduce them in the future.

Trends in the Balance of Company Shares for Strategic Investment* (100 million JPY)



External Evaluations





FTSE4Good Index Series



SBTi "WB2°C" GHG Reduction Target



FTSE Blossom Japan Index



4 stars awarded in the 7th Nikkei "Smart Work Management" survey



FTSE Blossom Japan Sector Relative Index





ecovadis

Highly rated by EcoVadis in Sustainability Evaluations



S&P/JPX Carbon Efficient Index



Clarivate Top 100 Global Innovator 2023

DX Brand 2024



CDP Climate Change Report 2023 "A-"



in recognition of digital transformation efforts

AGC Group's Brand Statement

Never take the easy way out, but confront difficulties
Trust is the best way to inspire people
Strive to develop technologies that will change the world
A sense of mission leads us to advance

For more than a century, AGC has been guided by these founding spirits. Our unique materials, solutions and reliable partnerships have facilitated leading innovations across diverse industries and markets.

Today, by working with others to combine knowledge and advanced technology, we help make ever greater achievements possible, and bring bolder ideas to life



END

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