# ASAHI GLASS REPORTS CONSOLIDATED RESULTS FOR FISCAL 2003 FIRST HALF

TOKYO—Asahi Glass Company, Limited. released its consolidated operating results for the first half of fiscal 2003, ended September 30, 2002, today. Net sales edged down by 2.0%, to ¥632,873 million (\$4,921 million). Operating profit dipped 35.1%, to ¥28,734 million (\$223 million) and ordinary profit declined by 30.9%, to ¥24,799 million (\$193 million). Nonetheless, net income rose 11.8 %, to ¥15,220 million (\$118 million). Net income per common share was ¥12.96 (\$0.101), up from ¥11.59. The Company declared interim dividends per common share of ¥4.50 (\$0.035), the same as at the fiscal 2002 interim.

# **Operating Results**

Some signs of a mild recovery in this midterm were observed in some parts of the world, but the future course of the world economy become uncertain due in part to the falls in global stock prices. In Japan, while personal consumption continued to stagnate, production showed signs of a recovery thanks to an increase in its exports. Even though economies in Asian nations are recovering, European economies have slowed down and the future course of the U.S. economy became uncertain, and the economic climate around us increased its severity.

In these severe economic climate, we further strengthened integrated global business operations in the wake of the transition to the new Company scheme in April 2002, and continued to implement cost reduction measures further, while withdrawing from unprofitable business operations in order to improve profitability.

Concerning the performance for this midterm, we recorded sales of ¥632,873 million, an operating profit of ¥28,734 million, as well as an ordinary profit of ¥24,799 million, each of these to be lower than those booked in the previous midterm. This is partly because the Hankuk Electric Glass Co., that had been a consolidated subsidiary until the previous mid-term, was changed to a group company under the equity method in this midterm. However, net income saw an increase from the previous midterm to ¥15,220 million, thanks to an improvement in extraordinary profit/loss over the corresponding period of last year.

We shall make a midterm dividend payment of ¥4.5 per share for this midterm, in accordance with the "Allocation of Profits" in the Management Policy hereinafter.

In order to enhance integrated global operation of its flat glass line, the Company acquired 1,948,159 shares of common stock and 26,723 units of convertible bonds in Glaverbel S.A. for 380 million euro (approx. ¥44,000 million) through public tender offer effective May, 2002. In addition, in August 2002, the Company acquired another 7.0 percent interest in the same company from its shareholders under the same conditions of the public tender offer. As a result of this acquisition, the Company's share of voting rights in Glaverbel S.A. has reached 98.98%.

# Glass and Related Operations

The Glass and Related Operations segment encompasses two main product categories: flat glass and construction materials for use in construction, and fabricated glass consisting primarily of tempered glass for automotive use.

For the domestic flat glass business of the Company, sales turned lower than the figure in previous fiscal year due to stalled domestic housing starts, although construction demand for building remained strong, owing to redevelopment projects in metropolitan area. In Asian markets, production/shipment expanded amid the economic recovery in the regions, while in the U.S. market, its sales volume increased due to an increase in the number of new housing starts. In European markets, though prices declined under the influence of the region's economic slowdown, sales increased from the year earlier, following an inclusion of Russian Bore Glass Works into the Company's consolidated books.

In the automotive glass segment, sales decreased because the ratio of compact cars in the total number of manufactured vehicles increased, though the number of domestic automobile production saw a moderate increase over the previous year owing to brisk exports. In the U.S. market, sales increased owing to an increase in shipment underpinned by strong automobile production, as well as an expansion in the company's market share with new customers increasing. While in Europe, sales saw a moderate increase, thanks to an increase in the volume of shipment for repair use, and of high value added products, although automobile production stagnated.

As a result, consolidated sales for the Glass and Related Operations rose by ¥13.0 billion (\$101 million), year on year, to ¥346.8 billion (\$2,697 million), but operating profit decreased by ¥1.6 billion (\$12 million) to ¥20 billion (\$156 million).

### Electronics and Display Operations

This segment comprises displays, notably glass bulbs for cathode-ray tubes (CRTs) and glass substrates for flat panel displays (FPDs), and electronic materials.

In the display category, sales and operating profit dropped partly because the equity method was applied to Hankuk Electric Glass Co., which had been a consolidated subsidiary up until the first half of this fiscal year. Sales of glass bulbs for CRTs continued to fare well stemming from an

increase in demand for those for TV sets, blessed by world soccer finals and the progress of inventory adjustments. On the other hand, for glass substrates for FPD, the shipment of glass substrates for TFT crystals continued to grow from last year, and sales of glass substrates for plasma display panels (PDPs) increased in line with the spread of plasma display panels.

The electronic materials category saw an improvement in demand for some of its products in the first half of this midterm period, but its recovery seems to have run its course on and after the summer. This category continued to face difficulties amid a decrease in sales of IC and small- and mid-size crystal displays under the influence of the prolonged IT recession, despite an increase in shipments of some of its products such as flit paste for PDP, or optical pickup components for DVD, and so forth.

As a result, consolidated sales for the Electronics and Display Operations dropped by ¥26.2 billion (\$204 million), year on year, to ¥149.7 billion (\$1,164 million), and operating profit decreased by ¥10.9 billion (\$85 million) from the year earlier, to ¥10.8 billion (\$84 million).

# Chemicals Operations

The Chemicals Operations segment consists of three categories: chlor-alkalis including caustic soda, fluorochemicals such as fluororesins and solvents, and urethane and other chemicals.

Sales in the chlor-alikalis category in the domestic market dropped year on year, due to the influence of the overall market stagnation. Sales of vinyl chloride increased over the previous year as its export prices increased, while its domestic demand continued to stagnate. Without a recovery in demand, sales of caustic soda declined over the previous year, due partly to a sharp decline in export prices. Overseas sales continued to be strong amid a recovery in overseas market conditions for vinyl chloride, as well as robust demand for chlorine gas and caustic soda for poly-carbonate. Amid the prolonged IT recession, the shipment of fluorochemicals in the domestic market continued to be weak, despite an increase in sales of some of its products such as optic filters for PDP.

As a result, consolidated sales for the Chemicals segment decreased by \$0.9 billion (\$7 million), year on year, to \$129.4 billion (\$1,006 million). An operating loss of \$2.1 billion (\$16 million) was incurred, marking a negative turnaround of \$2.5 billion (\$19 million) from the previous fiscal year.

Taking into account this business category in the severe current business climate, the Company is implementing structural reform measures, including the completion of withdrawal from its chemical product business at its Kita Kyushu factory at the end of September, while cutting back on the number of jobs (focusing on the headquarters' personnel), in order to make an improvement in its profitability in and after the second half of this business year.

# Other Operations

Sales in this segment are mainly from ceramics and other operations including physical distribution and financial services. Total sales decreased by ¥10.1 billion (\$79 million) from a year earlier, to ¥34.3 billion (\$267 million), and operating profit declined by ¥0.58 billion (\$4.5 million) to ¥0.04 billion (\$0.31 million).

#### **Outlook for Fiscal 2003**

Uncertainty over the future course of the Japanese economy is expected to be further deepened, with concerns over the possibility of a slowdown of the U.S. economy growing, and with corporate managers' sentiment deteriorating due to drops in share prices in Japan. Against this backdrop, the Company will establish a system, in which strategic and proactive decisions can be made under the newly introduced Company scheme, and will promote further structural reforms based on the Company's midterm business plan, titled "Shrink to Grow 2003."

The Company forecasts consolidated sales of ¥1,300 billion, an operating profit of ¥63 billion, an ordinary profit of ¥52 billion, and a net income of ¥31 billion for the full fiscal year ending in March 2003. The average exchange rates for the term are forecast at ¥124.9=\$1.00 and ¥117.6=1.00 euro.

# **Disclaimer Regarding Future Results Projections**

Statements in this document in reference to projections regarding Asahi Glass' future results are forward-looking statements based on management's assumptions and beliefs in light of information currently available and involve risks and uncertainties. It is recommended that investment decisions not be made solely on the basis of these statements. Actual results may differ materially from these projections. Potential risks and uncertainties include, but are not limited to, economic conditions affecting the Company's operating environment, market trends and foreign exchange fluctuations.

# **Consolidated Financial Highlights**

·		Millions of Yen		Millions of Yen
	April 1, 2002 –	April 1, 2001–	Change	April 1, 2001 –
	Sept. 30, 2002	Sept. 30, 2001	(%)	March 31, 2002
Net Sales	¥632,873	¥645,810	-2.0	¥1,263,196
Operating Profit	28,734	44,295	-35.1	58,988
Ordinary Profit	24,799	35,876	-30.9	44,470
Net Income	15,220	13,618	11.8	(12,605)
Total Assets	1,862,277	1,867,017		1,889,384
Total Shareholders' Equity	583,497	608,190		585,975
Per Share Data (Yen)				
Net Income – Primary	¥12.96	¥11.59		¥(10.73)
		11.00		_
– Fully Diluted  Non-consolidated Financia	12.45	11.23		
– Fully Diluted  Non-consolidated Financia		11.23		
·		Millions of Yen		Millions of Yen
·			Change	Millions of Yen April 1, 2001 –
·	ıl Highlights	Millions of Yen	Change (%)	
·	April 1, 2002 –	Millions of Yen April 1, 2001 –	•	April 1, 2001 –
Non-consolidated Financia	April 1, 2002 – Sept. 30, 2002	Millions of Yen April 1, 2001 – Sept. 30, 2001	(%)	April 1, 2001 – March 31, 2002
Non-consolidated Financia  Net Sales	April 1, 2002 – Sept. 30, 2002 ¥268,764	Millions of Yen April 1, 2001 – Sept. 30, 2001 ¥276,507	(%)	April 1, 2001 – March 31, 2002 ¥550,108
Non-consolidated Financia  Net Sales Operating Profit	April 1, 2002 – Sept. 30, 2002 ¥268,764 (1,326)	Millions of Yen  April 1, 2001 –  Sept. 30, 2001  ¥276,507  362	(%) -2.8	April 1, 2001 – March 31, 2002 ¥550,108 (4,411)
Non-consolidated Financia  Net Sales Operating Profit Ordinary Profit	April 1, 2002 – Sept. 30, 2002 ¥268,764 (1,326) 3,043	Millions of Yen April 1, 2001 – Sept. 30, 2001  ¥276,507 362 6,937	-56.1	April 1, 2001 – March 31, 2002 ¥550,108 (4,411) 6,984
Non-consolidated Financia  Net Sales Operating Profit Ordinary Profit Net Income	April 1, 2002 – Sept. 30, 2002 ¥268,764 (1,326) 3,043 2,470	Millions of Yen  April 1, 2001 –  Sept. 30, 2001  ¥276,507  362  6,937  5,206	-56.1	April 1, 2001 – March 31, 2002 ¥550,108 (4,411) 6,984 (14,899)
Non-consolidated Financia  Net Sales Operating Profit Ordinary Profit Net Income  Total Assets	April 1, 2002 – Sept. 30, 2002  ¥268,764 (1,326) 3,043 2,470	Millions of Yen  April 1, 2001 –  Sept. 30, 2001  ¥276,507  362  6,937  5,206	-56.1	April 1, 2001 – March 31, 2002 ¥550,108 (4,411) 6,984 (14,899)
Non-consolidated Financia  Net Sales Operating Profit Ordinary Profit Net Income  Total Assets Total Shareholders' Equity	April 1, 2002 – Sept. 30, 2002  ¥268,764 (1,326) 3,043 2,470	Millions of Yen  April 1, 2001 –  Sept. 30, 2001  ¥276,507  362  6,937  5,206	-56.1	April 1, 2001 – March 31, 2002  ¥550,108  (4,411)  6,984  (14,899)

# **Results by Business Segment and Region** (1) Business Segment

	Sales		Millions of Yen	Operating prof	it	Millions of Yen
-	April 1, 2002 –	April 1, 2001 –	April 1, 2001 –	April 1, 2002 –	April 1, 2001 –	April 1, 2001 –
	Sept. 30, 2002	Sept. 30, 2001	March 31, 2002	Sept. 30, 2002	Sept. 30, 2001	March 31, 2002
Glass	¥346,779	¥333,758	666,470	¥20,022	¥21,650	¥40,267
Electronics and Displays	149,698	175,915	314,947	10,827	21,760	23,838
Chemicals	129,439	130,368	258,676	(2,096)	384	(5,390)
Others	34,347	44,405	88,224	39	615	391
Elimination	(27,391)	(38,636)	(65,122)	(57)	(115)	(119)
Total	¥632,873	¥ 645,810	¥1,263,196	¥28,734	¥44,295	¥58,988

# (2) Region

	Sales		Millions of Yen	Operating profi	it	Millions of Yen
	April 1, 2002 –	April 1, 2001 –	April 1, 2001 –	April 1, 2002 –	April 1, 2001 –	April 1, 2001 –
	Sept. 30, 2002	Sept. 30, 2001	March 31, 2002	Sept. 30, 2002	Sept. 30, 2001	March 31, 2002
Japan	¥372,331	¥384,947	¥765,710	¥2,026	¥8,336	¥7,118
Asia	106,503	107,128	190,746	10,943	20,274	24,728
The Americas	94,898	90,710	180,306	3,457	2,524	3,225
Europe	128,585	111,863	224,201	12,006	12,948	24,030
Elimination	(69,444)	(48,840)	(97,768)	300	210	(115)
Total	¥632,873	¥645,810	¥1,263,196	¥28,734	¥44,295	¥58,988

# **Consolidated Statements of Income**

Net Sales         V632,873         V645,810         V1,263,196           Cost of Sales         490,848         482,857         975,488           Selling, General and Administrative Expenses         113,290         118,658         228,720           Operating profit         28,734         44,295         58,988           Chter Income and Expenses:         3,874         44,295         58,988           Chter Income:         2,542         2,550         4,107           Equity in earnings of non-consolidated subsidiaries:         3,474         3,226         3,428           Others         2,859         2,152         7,909           Others         2,859         2,152         7,909           Others         3,874         3,226         3,428           Others         3,874         10,759         20,570           Interest expenses         8,841         10,759         20,570           Interest expenses on commercial paper         3,24         1,154         1,632           Others         24,799         35,876         4,470           Extraordinary Profit         24,799         35,876         4,470           Extraordinary Profit         24,799         3,50         3,735	Componential Statements of Income			Millions of Yen
Net Sales		April 1, 2002 –	April 1, 2001 –	April 1, 2001 –
Cost of Sales         490,848 Selling, General and Administrative Expenses         490,848 113,290         482,857 118,658         228,720           Operating profit         28,734         44,295         58,988           Other Income and Expenses:         University of the Income and Expenses:           Other Income:         Interest and dividend income         2,542         2,550         4,107           Equity in earnings of non-consolidated subsidiaries and affiliates         3,474         3,226         3,428           Others         2,859         2,152         7,909           8,876         7,930         15,445           Other Expenses         8,341         10,759         20,570           Interest expenses on commercial paper         324         1,154         1,682           Others         4,145         4,435         7,710           Interest expenses on commercial paper         324         1,154         1,682           Others         4,145         4,435         7,710           Interest expenses on commercial paper         3,240         4,047         4,470           Extraordinary Profit:         24,799         35,876         7,710           Extraordinary Profit:         2,000         2,203         4,132 <th></th> <th>Sept. 30, 2002</th> <th>Sept. 30, 2001</th> <th>March 31, 2002</th>		Sept. 30, 2002	Sept. 30, 2001	March 31, 2002
Selling, General and Administrative Expenses         113,290         118,658         228,720           Operating profit         28,734         44,295         58,988           Other Income and Expenses:	Net Sales	¥632,873	¥645,810	¥1,263,196
Operating profit         28,734         44,295         58,988           Other Income and Expenses:         Other Income:         Urber Income:           Interest and dividend income         2,542         2,550         4,107           Equity in earnings of non-consolidated subsidiaries and affiliates         3,474         3,226         3,428           Others         2,859         2,152         7,909           8,876         7,930         15,445           Other Expenses:         8,341         10,759         20,570           Interest expenses on commercial paper         324         1,154         1,682           Others         4,145         4,435         7,710           Interest expenses on commercial paper         324         1,154         1,682           Others         4,145         4,435         7,710           Interest expenses on commercial paper         324         1,154         1,682           Others         4,145         4,435         7,710           Interest expenses on commercial paper         324,799         35,876         44,470           Others         4,061         4,662         5,884           Gain on sale of fixed assets         4,061         4,662         5,884	Cost of Sales	490,848	482,857	975,488
Other Income and Expenses:           Other Income           Interest and dividend income         2,542         2,550         4,107           Equity in earnings of non-consolidated subsidiaries and affiliates         3,474         3,226         3,428           Others         2,859         2,152         7,909           Other Expenses         8,876         7,930         15,445           Other Expenses         8,341         10,759         20,570           Interest expenses on commercial paper         324         1,154         1,682           Others         4,145         4,435         7,710           Interest expenses on commercial paper         324         1,154         1,682           Others         4,145         4,435         7,710           Interest expenses on commercial paper         324         1,154         1,682           Others         4,145         4,435         7,710           Interest expenses on commercial paper         324,799         35,876         44,470           Extraordinary Profit         24,799         35,876         44,470           Extraordinary Profit         4,061         4,662         5,884           Gain on sale of investments in securities	Selling, General and Administrative Expenses	113,290	118,658	228,720
Other Income:         1         2,542         2,550         4,107           Equity in earnings of non-consolidated subsidiaries and affiliates         3,474         3,226         3,428           Others         2,859         2,152         7,909           Cothers         8,876         7,930         15,445           Other Expenses:         8,841         10,759         20,570           Interest expenses on commercial paper         324         1,154         1,682           Others         4,145         4,435         7,710           Ture extraordinary Profit         24,799         35,876         44,470           Extraordinary Profit:         24,799         35,876         44,470           Extraordinary Profit:         24,799         35,876         44,470           Extraordinary Profit:         24,091         4,662         5,884           Gain on sale of fixed assets         4,061         4,662         5,884           Gain on sale of investments in securities         3,360         2,263         4,132           Others         2,520         1,893         3,735           Extraordinary Losses:         2         5         3         5,76         11,470           Loss on disposal of properties	Operating profit	28,734	44,295	58,988
Interest and dividend income   2,542   2,550   4,107     Equity in earnings of non-consolidated subsidiaries and affiliates   3,474   3,226   3,428     Others   2,859   2,152   7,909     8,876   7,930   15,445     Other Expenses   8,341   10,759   20,570     Interest expenses   8,341   10,759   20,570     Interest expenses on commercial paper   324   1,154   1,682     Others   4,145   4,435   7,710     12,811   16,349   29,963     Ordinary Profit   24,799   35,876   44,470     Extraordinary Profit:   33,360   2,263   4,132     Others   2,520   1,893   3,735     Others   2,520   1,893   3,735     Others   2,520   1,893   3,735     Extraordinary Losses   2,520   1,893   3,735     Extraordinary Losses   2,520   1,893   3,735     Extraordinary Losses   2,385   32   2,004     Loss on disposal of properties   4,065   3,576   11,470     Loss on valuation of investments in securities   2,385   32   2,004     Loss on restructuring programs including bonus allowance for early retirement   -   1,328   42,294     Others   1,808   988   5,913     Net Income Before Income Taxes   26,431   35,432   (7,652)     Taxes   8,443   10,868   13,613     Deferred income taxes   (80)   1,909   (19,496)     Minority interests in earnings of consolidated subsidiaries   2,847   9,036   10,836	-			
Equity in earnings of non-consolidated subsidiaries and affiliates   3,474   3,226   3,428   Others   2,859   2,152   7,909   8,876   7,930   15,445   Other Expenses   8,876   7,930   15,445   Other Expenses   8,341   10,759   20,570   Interest expenses on commercial paper   324   1,154   1,682   Others   4,145   4,435   7,710   12,811   16,349   29,963   Ordinary Profit   24,799   35,876   44,470   Extraordinary Profit:   Sain on sale of fixed assets   4,061   4,662   5,884   Gain on sale of investments in securities   3,360   2,263   4,132   Others   2,520   1,893   3,735   9,941   8,820   13,751   Extraordinary Losses:   Loss on disposal of properties   4,065   3,576   11,470   2,004   2,				
and affiliates         3,474         3,226         3,428           Others         2,859         2,152         7,909           8,876         7,930         15,445           Other Expenses:         Interest expenses           Interest expenses on commercial paper         8,341         10,759         20,570           Interest expenses on commercial paper         324         1,154         1,682           Others         4,145         4,435         7,710           Extraordinary Profit:         24,799         35,876         44,470           Extraordinary Profit:         3,360         2,263         4,132           Others         3,360         2,263         4,132           Others         2,550         1,893         3,751           Extraordinary Losses:         2         2,50         1,893         3,751           Extraordinary Losses:         2         2,50         1,893         3,751           Loss on disposal of properties         4,065         3,576         11,470           Loss on sale of investments in subsidiaries         51         3,337         4,191           Loss on valuation of investments in securities         2,385         32         2,004           Lo		2,542	2,550	4,107
Others         2,859         2,152         7,909           Other Expenses:         8,876         7,930         15,445           Other Expenses:         Interest expenses on commercial paper         8,341         10,759         20,570           Interest expenses on commercial paper         324         1,154         1,682         7,710           Others         4,145         4,435         7,710         12,811         16,349         29,963           Ordinary Profit         24,799         35,876         44,470           Extraordinary Profit:         3,360         2,263         4,132           Others         2,520         1,893         3,735           Others         2,520         1,893         3,735           Extraordinary Losses:         2,520         1,893         3,735           Loss on disposal of properties         4,065         3,576         11,470           Loss on sale of investments in subsidiaries         51         3,337         4,191           Loss on valuation of investments in securities         2,385         32         2,004           Loss on restructuring programs including bonus allowance for early retirement         -         1,328         42,294           Others         1,808         98	* *			
Other Expenses:         8,876         7,930         15,445           Interest expenses:         8,341         10,759         20,570           Interest expenses on commercial paper         324         1,154         1,682           Others         4,145         4,435         7,710           12,811         16,349         29,963           Ordinary Profit         24,799         35,876         44,470           Extraordinary Profit:         3,360         2,263         4,132           Others         3,360         2,263         4,132           Others         2,520         1,893         3,735           9,941         8,820         13,751           Extraordinary Losses:         1         3,367         11,470           Loss on disposal of properties         4,065         3,576         11,470           Loss on sale of investments in subsidiaries         51         3,337         4,191           Loss on valuation of investments in securities         2,385         32         2,004           Loss on restructuring programs including bonus allowance for early retirement         -         1,328         42,294           Others         1,808         9,88         5,913           Net Income Before In		*	•	•
Name	Others		•	
Interest expenses   8,341   10,759   20,570     Interest expenses on commercial paper   324   1,154   1,682     Others   4,145   4,435   7,710     12,811   16,349   29,963     Ordinary Profit   24,799   35,876   44,470     Extraordinary Profit:                         Gain on sale of fixed assets   4,061   4,662   5,884     Gain on sale of investments in securities   3,360   2,263   4,132     Others   2,520   1,893   3,735     Others   2,520   1,893   3,735     Extraordinary Losses:                   Loss on disposal of properties   4,065   3,576   11,470     Loss on sale of investments in securities   2,385   32   2,004     Loss on valuation of investments in securities   2,385   32   2,004     Loss on restructuring programs including		8,876	7,930	15,445
Interest expenses on commercial paper   324   1,154   1,682   Others   4,145   4,435   7,710   12,811   16,349   29,963   12,811   16,349   29,963   Ordinary Profit   24,799   35,876   44,470   Extraordinary Profit:    Gain on sale of fixed assets   4,061   4,662   5,884   Gain on sale of investments in securities   3,360   2,263   4,132   Others   2,520   1,893   3,735   9,941   8,820   13,751   Extraordinary Losses:   Loss on disposal of properties   4,065   3,576   11,470   Loss on sale of investments in subsidiaries   51   3,337   4,191   Loss on valuation of investments in securities   2,385   32   2,004   Loss on restructuring programs including   bonus allowance for early retirement   - 1,328   42,294   Others   1,808   988   5,913   8,310   9,263   65,874     Net Income Before Income Taxes   26,431   35,432   (7,652)   Taxes   8,443   10,868   13,613   Deferred income taxes   (80)   1,909   (19,496)   Minority interests in earnings of consolidated subsidiaries   2,847   9,036   10,836	_			
Others         4,145         4,435         7,710           12,811         16,349         29,963           Ordinary Profit         24,799         35,876         44,470           Extraordinary Profit:         Section on sale of fixed assets         4,061         4,662         5,884           Gain on sale of investments in securities         3,360         2,263         4,132           Others         2,520         1,893         3,735           9,941         8,820         13,751           Extraordinary Losses:         Loss on disposal of properties         4,065         3,576         11,470           Loss on sale of investments in subsidiaries         51         3,337         4,191           Loss on valuation of investments in securities         2,385         32         2,004           Loss on restructuring programs including bonus allowance for early retirement         -         1,328         42,294           Others         1,808         988         5,913           Net Income Before Income Taxes         26,431         35,432         (7,652)           Taxes         8,443         10,868         13,613           Deferred income taxes         (80)         1,909         (19,496)           Minority interests in earning	•	· · · · · · · · · · · · · · · · · · ·	•	
12,811   16,349   29,963			•	•
Extraordinary Profit         24,799         35,876         44,470           Extraordinary Profit:         Sain on sale of fixed assets         4,061         4,662         5,884           Gain on sale of investments in securities         3,360         2,263         4,132           Others         2,520         1,893         3,735           Extraordinary Losses:         Sain on sale of investments in subsidiaries         51         3,376         11,470           Loss on disposal of properties         4,065         3,576         11,470           Loss on sale of investments in subsidiaries         51         3,337         4,191           Loss on valuation of investments in securities         2,385         32         2,004           Loss on restructuring programs including bonus allowance for early retirement         -         1,328         42,294           Others         1,808         988         5,913           8,310         9,263         65,874           Net Income Before Income Taxes         26,431         35,432         (7,652)           Taxes         8,443         10,868         13,613           Deferred income taxes         (80)         1,909         (19,496)           Minority interests in earnings of consolidated subsidiaries         2,847<	Others			
Extraordinary Profit:   Gain on sale of fixed assets   4,061   4,662   5,884     Gain on sale of investments in securities   3,360   2,263   4,132     Others   2,520   1,893   3,735     9,941   8,820   13,751     Extraordinary Losses:   Loss on disposal of properties   4,065   3,576   11,470     Loss on sale of investments in subsidiaries   51   3,337   4,191     Loss on valuation of investments in securities   2,385   32   2,004     Loss on restructuring programs including   5   1,808   988   5,913     Others   1,808   988   5,913     Others   1,808   9,263   65,874     Net Income Before Income Taxes   26,431   35,432   (7,652)     Taxes   8,443   10,868   13,613     Deferred income taxes   (80)   1,909   (19,496)     Minority interests in earnings of consolidated subsidiaries   2,847   9,036   10,836		12,811	16,349	29,963
Gain on sale of fixed assets       4,061       4,662       5,884         Gain on sale of investments in securities       3,360       2,263       4,132         Others       2,520       1,893       3,735         9,941       8,820       13,751         Extraordinary Losses:         Loss on disposal of properties       4,065       3,576       11,470         Loss on sale of investments in subsidiaries       51       3,337       4,191         Loss on valuation of investments in securities       2,385       32       2,004         Loss on restructuring programs including bonus allowance for early retirement       -       1,328       42,294         Others       1,808       988       5,913         8,310       9,263       65,874         Net Income Before Income Taxes       26,431       35,432       (7,652)         Taxes       8,443       10,868       13,613         Deferred income taxes       (80)       1,909       (19,496)         Minority interests in earnings of consolidated subsidiaries       2,847       9,036       10,836	Ordinary Profit	24,799	35,876	44,470
Gain on sale of investments in securities       3,360       2,263       4,132         Others       2,520       1,893       3,735         9,941       8,820       13,751         Extraordinary Losses:         Loss on disposal of properties       4,065       3,576       11,470         Loss on sale of investments in subsidiaries       51       3,337       4,191         Loss on valuation of investments in securities       2,385       32       2,004         Loss on restructuring programs including bonus allowance for early retirement       -       1,328       42,294         Others       1,808       988       5,913         8,310       9,263       65,874         Net Income Before Income Taxes       26,431       35,432       (7,652)         Taxes       8,443       10,868       13,613         Deferred income taxes       (80)       1,909       (19,496)         Minority interests in earnings of consolidated subsidiaries       2,847       9,036       10,836	Extraordinary Profit:			
Others         2,520         1,893         3,735           Extraordinary Losses:           Loss on disposal of properties         4,065         3,576         11,470           Loss on sale of investments in subsidiaries         51         3,337         4,191           Loss on valuation of investments in securities         2,385         32         2,004           Loss on restructuring programs including bonus allowance for early retirement         -         1,328         42,294           Others         1,808         988         5,913           8,310         9,263         65,874           Net Income Before Income Taxes         26,431         35,432         (7,652)           Taxes         8,443         10,868         13,613           Deferred income taxes         (80)         1,909         (19,496)           Minority interests in earnings of consolidated subsidiaries         2,847         9,036         10,836	Gain on sale of fixed assets	4,061	4,662	5,884
P,941	Gain on sale of investments in securities	3,360	2,263	4,132
Extraordinary Losses:         Loss on disposal of properties       4,065       3,576       11,470         Loss on sale of investments in subsidiaries       51       3,337       4,191         Loss on valuation of investments in securities       2,385       32       2,004         Loss on restructuring programs including bonus allowance for early retirement       -       1,328       42,294         Others       1,808       988       5,913         8,310       9,263       65,874         Net Income Before Income Taxes       26,431       35,432       (7,652)         Taxes       8,443       10,868       13,613         Deferred income taxes       (80)       1,909       (19,496)         Minority interests in earnings of consolidated subsidiaries       2,847       9,036       10,836	Others	2,520	1,893	3,735
Loss on disposal of properties       4,065       3,576       11,470         Loss on sale of investments in subsidiaries       51       3,337       4,191         Loss on valuation of investments in securities       2,385       32       2,004         Loss on restructuring programs including bonus allowance for early retirement       -       1,328       42,294         Others       1,808       988       5,913         8,310       9,263       65,874         Net Income Before Income Taxes       26,431       35,432       (7,652)         Taxes       8,443       10,868       13,613         Deferred income taxes       (80)       1,909       (19,496)         Minority interests in earnings of consolidated subsidiaries       2,847       9,036       10,836		9,941	8,820	13,751
Loss on disposal of properties       4,065       3,576       11,470         Loss on sale of investments in subsidiaries       51       3,337       4,191         Loss on valuation of investments in securities       2,385       32       2,004         Loss on restructuring programs including bonus allowance for early retirement       -       1,328       42,294         Others       1,808       988       5,913         8,310       9,263       65,874         Net Income Before Income Taxes       26,431       35,432       (7,652)         Taxes       8,443       10,868       13,613         Deferred income taxes       (80)       1,909       (19,496)         Minority interests in earnings of consolidated subsidiaries       2,847       9,036       10,836	Extraordinary Losses:			
Loss on sale of investments in subsidiaries       51       3,337       4,191         Loss on valuation of investments in securities       2,385       32       2,004         Loss on restructuring programs including bonus allowance for early retirement       -       1,328       42,294         Others       1,808       988       5,913         8,310       9,263       65,874         Net Income Before Income Taxes       26,431       35,432       (7,652)         Taxes       8,443       10,868       13,613         Deferred income taxes       (80)       1,909       (19,496)         Minority interests in earnings of consolidated subsidiaries       2,847       9,036       10,836	· ·	4.065	3,576	11,470
Loss on restructuring programs including bonus allowance for early retirement       -       1,328       42,294         Others       1,808       988       5,913         8,310       9,263       65,874         Net Income Before Income Taxes       26,431       35,432       (7,652)         Taxes       8,443       10,868       13,613         Deferred income taxes       (80)       1,909       (19,496)         Minority interests in earnings of consolidated subsidiaries       2,847       9,036       10,836				
Loss on restructuring programs including bonus allowance for early retirement       -       1,328       42,294         Others       1,808       988       5,913         8,310       9,263       65,874         Net Income Before Income Taxes       26,431       35,432       (7,652)         Taxes       8,443       10,868       13,613         Deferred income taxes       (80)       1,909       (19,496)         Minority interests in earnings of consolidated subsidiaries       2,847       9,036       10,836	Loss on valuation of investments in securities	2,385	32	2,004
bonus allowance for early retirement       -       1,328       42,294         Others       1,808       988       5,913         8,310       9,263       65,874         Net Income Before Income Taxes       26,431       35,432       (7,652)         Taxes       8,443       10,868       13,613         Deferred income taxes       (80)       1,909       (19,496)         Minority interests in earnings of consolidated subsidiaries       2,847       9,036       10,836	Loss on restructuring programs including	,		
Net Income Before Income Taxes         26,431         35,432         (7,652)           Taxes         8,443         10,868         13,613           Deferred income taxes         (80)         1,909         (19,496)           Minority interests in earnings of consolidated subsidiaries         2,847         9,036         10,836	* * *	_	1,328	42,294
Net Income Before Income Taxes       26,431       35,432       (7,652)         Taxes       8,443       10,868       13,613         Deferred income taxes       (80)       1,909       (19,496)         Minority interests in earnings of consolidated subsidiaries       2,847       9,036       10,836	Others	1,808	988	5,913
Taxes       8,443       10,868       13,613         Deferred income taxes       (80)       1,909       (19,496)         Minority interests in earnings of consolidated subsidiaries       2,847       9,036       10,836		8,310	9,263	65,874
Taxes       8,443       10,868       13,613         Deferred income taxes       (80)       1,909       (19,496)         Minority interests in earnings of consolidated subsidiaries       2,847       9,036       10,836	Net Income Before Income Taxes	26.431	35.432	(7.652)
Deferred income taxes (80) 1,909 (19,496) Minority interests in earnings of consolidated subsidiaries 2,847 9,036 10,836		•	•	
Minority interests in earnings of consolidated subsidiaries 2,847 9,036 10,836		*		(19,496)
<b>Net Income</b> \qquad \qqquad \qqqqq \qqqqqqqqqqqqqqqqqqqqqqqqqqqqq		, ,	•	10,836
	Net Income	¥15,220	¥13,618	¥(12,605)

# **Summary: Consolidated Statements of Cash Flows**

Mil	lions	of	Yer

	April 1, 2002 –	April 1, 2001 –	April 1, 2001 –
	Sept. 30, 2002	Sept. 30, 2001	March 31, 2002
Cash Provided by Operating Activities	¥81,440	¥64,958	¥129,661
Net profit (loss) before taxes	26,431	35,432	(7,652)
Depreciation and amortization	53,650	52,834	109,954
Cash provided by Investing Activities including;	(91,569)	(56,021)	(107,020)
Acquisition of property, plant and equipment	(59,261)	(70,203)	(129,039)
Cash provided by Financing Activities	5,582	(14,539)	(17,625)
Repayments of long-term borrowings	11,662	(8,329)	(5,003)
Currency Translation Differences	(116)	(77)	1,275
Increase (decrease) in Cash and Cash Equivalents	(4,662)	(5,679)	6,290
Cash and Cash Equivalents at Beginning of Year	52,784	45,764	45,764
Reconciliation of Cash and Cash Equivalents Related			
to Change of Scope of Consolidation	951	871	729
Cash and Cash Equivalents at End of Year	¥49,072	¥40,956	¥52,784

# **Supplementary Information**

Billions of	Yen
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Consolidated	April 1, 2002 –	April 1, 2001 –	April 1, 2001 –
Consolidated	•	•	•
	Sept. 30, 2002	Sept. 30, 2001	March 31, 2002
Capital Expenditure	¥48	¥72	¥131
Depreciation	54	53	110
Research and Development Expenses	15	14	29
Interest-bearing Liabilities	741	718	735
Financial Balance	-6	-9	-18
Debt-to-equity Ratio	1.13	1.03	1.08
Exchange Rate Used for Conversion	128.63	120.8	122.2
(Yen/US\$)			
Number of Employees	50,794	49,877	48,362

# **Management Policy**

## Basic Policy

The Company's management policy as a group is to seek to become an excellent company of global stature with high earnings and growth capabilities, and will strive to be one of the world's leading suppliers of materials and parts with our technologies in glass and fluoric chemicals at its core.

All corporate and personal members of the Group are expected to think and act in accordance with "Look Beyond," the Group's new corporate vision announced in April 2002, that draws on "innovation and operational excellence", "diversity", "environment" and "integrity" which have been identified as the four most important corporate values to be shared and pursued among themselves.

## Allocation of Profits

Asahi Glass recognizes raising shareholder value as one of its key management tasks. Accordingly, the Company pledges to maintain stable dividends and will calculate dividends based on a consideration of both fiscal results and dividend payout ratio to ensure the expectations of its shareholders are met. Asahi Glass will also allocate profits to research and development and capital investment, as well as mergers and acquisitions (M&As), to strengthen its financial position and maximize corporate value.

# Trading Unit of Common Shares

Asahi Glass finds it a useful measure of revitalizing the market to lower the trading unit of its shares, and recognizes the matter as one of its important management issues. It is the policy of the Company to deal with this matter on the basis of future stock market conditions as well as market trends on trading unit.

# Medium- and Long - Term Strategies and Objectives

Amid the business climate rapidly changing, Asahi Glass has firmed up "Look Beyond," a new Group-wide vision, aimed at highlighting a clear-cut future corporate path for the benefit of its stakeholders and encouraging all corporate and personal members of the Group to focus coherently on the ultimate objective of maximizing overall corporate value.

Based on this group vision, Asahi Glass group targets to become No.1 in respective market places as the world leading supplier of materials and parts, with our technologies in glass and fluoric chemicals at its core. Asahi Glass group is conducting business operations with global teams worldwide, honing its competitive edge as a group while concentrating its management resources on the following 3 major business areas; 1)Glazing, 2) Display, 3) Electronic & Energy.

Given the current business conditions, it appears difficult to achieve a projected consolidated ROE of 10% by Fiscal 2004, a target initially called for under the "Shrink to Grow 2003" Initiatives.

Nevertheless, the Company views this target as a bare minimum for a global business entity, and will continue our utmost efforts to achieve it during the next medium-term management plan period, between Fiscal 2004 and Fiscal 2006.

Reinforcement of Consolidated Group Management System

The basic policy of the Company's group corporate governance philosophy is; to make a clear distinction between business surveillance and management execution; with a clear distinction between corporate function and business execution function, by applying a similar structure of capital market to the sphere of business execution; and implement business management as a group, transcending the difference between the parent company and its subsidiaries.

Specifically, the Company introduced a system of executive directorship by greatly changing a title of the Board of Directors meeting to that of "the organ of approving Asahi Group's basic policies and of business surveillance execution" resolved in the Ordinary Shareholders meeting in June 2002, to make a clear distinction between management surveillance and management execution. With the introduction of a system of executive directorship, the number of directors was decreased to 7, and 2 of them are required to be outside directors. Executive directors became clearly distinguished from directors under the definition of the Japanese Commercial Code, and executive directors would be in charge of the business execution and management of Asahi Glass group.

For the business management execution, in order to clearly separate corporate function from business execution, Asahi Glass introduced a new Company scheme in April 2002, and established a total of four Companies: Flat Glass, Automotive Glass, Displays and Chemicals. A substantial amount of operating authority has been delegated to these respective Companies.

#### Note:

1. For the convenience of readers only, yen figures in this report have been translated into U.S. dollars at the rate of ¥128.6=\$1.00 and ¥116.1=1 euro, the prevailing rate.

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